# The Effect of Macroprudential Policies on Homeownership: Evidence from Switzerland\*

Elio Bolliger<sup>a</sup>, Adrian Bruhin<sup>a</sup>, Andreas Fuster<sup>b</sup>, Maja Ganarin<sup>c</sup>

 $^{a}$ University of Lausanne

<sup>b</sup>EPFL, Swiss Finance Institute, and CEPR

<sup>c</sup>Swiss National Bank

March 27, 2024

#### Abstract

This paper studies how the introduction of macroprudential policies in the Swiss residential mortgage market affected the propensity of households to become homeowners. We exploit a unique administrative data set of individual tax records containing detailed financial and socio-demographic information. We show that the mean share of renter households transitioning into homeownership decreased from 3.4% per year in the five years prior to the introduction of macroprudential policies to 3.0% per year in the five years afterward. This decrease is more pronounced for young and middle-aged households with relatively low income and wealth, suggesting that it is at least partly due to a tightening in borrowing constraints. Moreover, intergenerational transfers in the form of predeath bequests have become more important for homebuying both at the extensive and intensive margin.

#### **JEL:** E5, D14, D31, G18

**Keywords:** Homeownership, Macroprudential Policy, Borrowing Constraints, Intrafamily Transfers, Wealth Inequality

<sup>\*</sup>The views, opinions, findings, and conclusions or recommendations expressed in this paper are strictly those of the authors. They do not necessarily reflect the views of the Swiss National Bank. The Swiss National Bank takes no responsibility for any errors or omissions in, or for the correctness of, the information contained in this paper. We are grateful to two anonymous referees, Nitzan Tzur-Ilan, David Seim, as well as seminar participants at the Swiss National Bank, University of Lausanne, Study Center Gerzensee and the Swiss Society for Economics and Statistics Young Economist Meeting for helpful comments and suggestions.

## 1 Introduction

Since the global financial crisis, the housing market and its participants have attracted growing attention from policy makers. The risk of systemic crises arising from the vulnerability of highly-leveraged households and banks has strengthened the case for policy intervention. One increasingly common set of interventions, such as countercyclical buffers (CCyB) on bank capital or leverage restrictions on households, is referred to as macroprudential policies. These policies aim to strengthen banks' and borrowers' resilience during a housing market downturn and to mitigate the build up of systemic risk in the first place. As such, macroprudential policies can be beneficial from an aggregate perspective. At the same time, to be effective, they tighten borrowing constraints and could therefore make homeownership more difficult to attain for some households.

This paper focuses on the latter aspect. It studies how the propensity of renter households to transition into homeownership changed after the introduction of macroprudential policies in Switzerland, and how these policies have affected borrowing constraints. The paper exploits a comprehensive administrative data set on individual tax reports from one of the largest Swiss cantons, Bern, for the years 2007–2016.<sup>1</sup> This data set contains precise information on taxpayers' income and wealth. Furthermore, similarly to Blickle and Brown (2019), it allows us to identify borrowing constraints by exploiting intergenerational wealth transfers, such as inheritances and predeath bequests.

After the financial crisis, the first macroprudential policy in Switzerland was introduced in 2012. It imposed, among other things, stricter requirements on down-payments—home buyers became required to finance at least 10% of the housing value with "hard" equity capital, i.e., without drawing from their mandatory pension savings. In addition, banks' capital requirements for mortgages with loan-to-value (LTV) ratios above 80% were increased, and soon after, a sectoral CCyB was introduced that required banks to hold additional capital on domestic residential mortgage loans. Jointly, these measures reduced the share of high-LTV loans originated in Switzerland—e.g., the share of new mortgages with LTV ratios above 80% fell from 23.5% in 2011 to 15.5% in 2015.

We start by discussing descriptive evidence on the consequences of these policies. The mean share of renter households transitioning into homeownership decreased from 3.4% per year in the five years prior to the introduction of macroprudential policies to 3% per year in the five years afterward, i.e., by 11.8% in relative terms. This decrease is primarily driven by young and middle-aged households with relatively low income and wealth, who already had a lower probability of becoming homeowners before the introduction of the macroprudential policies than their more affluent counterparts. Moreover, the total amount withdrawn from mandatory pension savings dropped.<sup>2</sup> At the same time, after the policies were introduced, a larger share of young and middle-aged households that became homeowners received an intrafamily transfer (namely, a

<sup>&</sup>lt;sup>1</sup>We confirm some of our main results in a second tax data set, for the canton of Lucerne, as well as in nationwide survey data.

<sup>&</sup>lt;sup>2</sup>We also show that withdrawals from voluntary pension savings were used as a partial substitute, but these voluntary savings are more skewed toward higher-income households.

predeath bequest), presumably to help with the down-payment. These patterns suggest that households tap more into family wealth to overcome tighter borrowing constraints and finance the transition into homeownership.

Next, we estimate the effects of households receiving a transfer on the extensive and intensive margins of homeownership (where the intensive margin refers to the value of the home purchased by a new homebuyer). Motivated by a simple theoretical framework, we use intergenerational wealth transfers to identify borrowing constraints.

At the extensive margin, our estimates reveal that predeath bequests became more important after the introduction of the macroprudential policies. The estimated effect of receiving a predeath bequest on the probability of becoming a homeowner is 12 percentage points prior to 2012, and increases by approximately another 0.8 percentage points after 2012 (controlling for many other observable characteristics). This implies that receiving a predeath bequest more than offsets the overall decrease in renters' probability of becoming homeowners, given that after 2012, the annual probability of transitioning into homeownership decreased by 0.45 percentage points for households that receive no predeath bequest.<sup>3</sup>

At the intensive margin, we find that, after the introduction of the macroprudential policies, being above median wealth has a stronger positive effect on the purchase price of the new home. Receiving a predeath bequest has also a stronger positive effect after 2012. We estimate that the average initial effect, a 9% higher purchase price for households receiving a predeath bequest, increased by an additional 3 percentage points, although this estimate is not very precise. While predeath bequests have become more important after 2012, especially at the extensive margin, we find no such evidence for inheritances.<sup>4</sup>

A potential concern for our interpretation is that the change in the probability of transitioning into homeownership and the stronger effect of predeath bequests are not driven by macroprudential policies, but simply reflect steadily increasing house prices over time. To test this alternative channel, we examine whether predeath bequests have stronger effects in regions with higher price-to-rent ratios (or just price levels). However, we find no evidence of such differential effects.

Another interesting feature of our data set is that we are able to identify the number of properties a household owns. This allows us to analyze the effects of macroprudential policies on households with potentially different characteristics than first-time homeowners. As real estate is expensive, households with more than one property are likely less credit constrained and, therefore, less affected by the introduction of the macroprudential policies. Indeed, we find that, for such households, predeath bequests have the same effect on the propensity to acquire an

<sup>&</sup>lt;sup>3</sup>The point estimate in fact implies a 0.35 percentage points *higher* propensity of becoming homeowners after 2012 for the group of households that receive transfers, but this effect is not statistically significant (in contrast to the decrease in the propensity for those renters who do not receive predeath bequests, which is highly significant).

<sup>&</sup>lt;sup>4</sup>A possible reason for the different effects of inheritances and predeath bequests may be that these transfers occur, on average, at a different stage in a household's life-cycle. In fact, the average age of households (across the two spouses) receiving an inheritance is 58 years, whereas for predeath bequests the average age is 47 years. As entry into homeownership is most common between ages 35 to 50 years (see Appendix Figure A.1), an inheritance might occur when most households already became homeowners or decided to stay renters.

additional property before and after the introduction of the macroprudential policies.

Note that, from a theoretical perspective, tighter borrowing constraints do not necessarily affect homeownership. Property prices may adjust downward, making homeownership more affordable and, thus, leaving the allocation of real estate unchanged. However, according to our results, this is not the equilibrium outcome in the Swiss setting, perhaps because a substantial fraction of the real estate is owned by investors who are less affected by macroprudential policies. Relatedly, effects of policies that tighten borrowing constraints may be temporary if renter households adjust their savings behavior after the policies are introduced. Comparing the savings rates of renters vs. homeowners in the period before vs. after 2012, we do not find evidence for such an adjustment. Consistent with this, there is no "rebound" in the transition rate of renters into homeownership over a ten-year period after the policies are introduced.<sup>5</sup>

Our results have several implications. First, they suggest that macroprudential policies succeed at fostering financial stability partly by increasing the buffer that banks and borrowers have in a potential downturn, but partly also via a "selection effect" whereby households with low income and (family) wealth are prevented from taking on potentially unsustainable levels of mortgage debt. Second, if some households transition into homeownership later or forgo home-ownership entirely due to these policies, there may be distributional consequences—akin to those prominently discussed in the context of the prolonged low interest rates (Coibion et al., 2017; Saiki and Frost, 2014).<sup>6</sup> However, the extent of such potential distributional consequences is unclear, as macroprudential policies not only tighten borrowing constraints of certain households but probably also dampen future house price growth. This, in turn, makes homeownership more accessible again to constrained households.

Our analysis contributes to the small but growing literature about the effects of macroprudential policies on homeownership. Several studies in this literature use loan-level data and focus exclusively on new mortgage originations. For Ireland, Kinghan et al. (2019) document a decrease in loan-to-value (LTV) ratios and report that high-income households increased their down-payments to keep the house price constant, while low-income households purchased a cheaper home to keep the down-payment constant. Using similar data, Acharya et al. (2022) show evidence that banks reallocate mortgage loans away from low-income households and urban regions toward high-income households and more rural regions, resulting in a dampening effect on house prices. Peydró et al. (2020) find similar effects on low-income borrowers and house prices in the United Kingdom. Tzur-Ilan (2023) studies the effects of LTV limits in Israel on housing choices on the intensive margin, and finds that tighter borrowing constraints can lead to higher commuting costs. In Switzerland, the introduction of macroprudential policies has been found to reduce high-LTV mortgages (Behncke, 2023), shift lending from residential mortgages to

<sup>&</sup>lt;sup>5</sup>This last statement is based on tax data for the canton of Lucerne, which is available until 2021.

<sup>&</sup>lt;sup>6</sup>The literature documents several potential wealth benefits of homeownership. Homeowners exhibit higher savings rates, leading to higher net wealth compared to renters (Di et al., 2007; Turner and Luea, 2009). Other benefits are the higher internal rate of return and the favorable tax treatment of housing compared to alternative investments—which are less relevant in Switzerland, where the imputed rent of housing counts as taxable income. Sodini et al. (2023) find that homeownership improves consumption smoothing. In general, the financial benefits of homeownership depend on its duration, and whether households can maintain homeownership also during economic downturns (Goodman and Mayer, 2018).

commercial loans (Auer et al., 2022), and reallocate mortgage lending from less to more resilient banks (Basten, 2020).

In contrast to the above studies, our paper uses administrative data comprising the universe of households including renters. Only a few other studies use similar data. For the Netherlands, Van Bekkum et al. (2020) find that macroprudential policies reduced the share of households transitioning into homeownership, especially among liquidity constrained households. In related work, Aastveit et al. (2022) find similar effects for the extensive margin in Norway, and further show that those households that do still buy subsequently have less liquid wealth and more volatile consumption. We extend this literature and show that households seeking homeownership react to the introduction of macroprudential policies by relying more on intergenerational wealth transfers to overcome the tighter borrowing constraints. Moreover, young and middleaged households with relatively low income and wealth are particularly affected by the stricter requirements on down-payments.

The paper also contributes to the strand of literature on borrowing constraints and homeownership. In early work, Linneman and Wachter (1989) and Haurin et al. (1997) document the importance of income and wealth constraints for the households' propensity to transition into homeownership. More recently, Fuster and Zafar (2016, 2021) use strategic surveys to highlight the relevance of down-payment requirements for homebuying, especially for households who are more liquidity constrained. Benetton et al. (2022) and Tracey and van Horen (2021, 2023) find that a large-scale UK policy initiative, which relaxed down-payment constraints, increased access to homeownership, especially for young households. For Switzerland, Bütler and Stadelmann (2020) use administrative data from a pension provider to analyze the change in pension withdrawals for funding homeownership after the introduction of the stricter requirements on down-payments. In line with our findings, they document a sizeable decrease in the probability of households withdrawing pension savings and present suggestive evidence of a decrease in aggregate home purchase activity.

Intergenerational wealth transfers within families are one way to overcome borrowing constraints. Recent work by Bond and Eriksen (2021) confirms the significant role of such transfers and points to the potential of family wealth to explain differences in homeownership between white and non-white households in the U.S. In particular, they find that differences in parental wealth explain the largest share of the white versus non-white gap in the probability of becoming a homeowner. In related work, Brandsaas (2021) shows that wealth transfers from parents are instrumental for young US households to enter homeownership.<sup>7</sup> Similarly, in Swiss data, Blickle and Brown (2019) find that intergenerational wealth transfers increase the probability of transitioning into homeownership by 6 to 8 percentage points. They rely on the nationwide Swiss Household Panel Data Survey (SHP), which we also exploit for robustness checks. We extend this strand of literature by analyzing whether the importance of wealth transfers has changed in response to the introduction of macroprudential policies. Moreover, in contrast to the SHP, our data set allows us to discriminate between the effects of inheritances and predeath bequests.

<sup>&</sup>lt;sup>7</sup>See also Spilerman and Wolff (2012) and Mathä et al. (2017) for related evidence on family wealth transfers in Europe.

The rest of the paper is organized as follows. Section 2 provides some background on the Swiss setting and the macroprudential policies. Section 3 describes the data. Section 4 provides a descriptive analysis of homeownership transitions over time and by wealth and income, and analyzes the use of wealth transfers. Section 5 presents the theoretical framework. Section 6 describes our main empirical strategy. Section 7 shows our main results on the extensive and the intensive margin. Section 8 provides further analyses, including effects on existing homeowners, and evidence on long-term effects and on potential substitution across different types of pension savings. Finally, Section 9 concludes.

## 2 Background

### 2.1 Housing Market and Pension System in Switzerland

Even though the promotion of homeownership is a constitutional goal in Switzerland, the share of homeowners is markedly lower than in neighboring countries. In 2019, 41.6% of Swiss households owned either a house or an apartment, compared to 51.1% in Germany, 55.2% in Austria, 64.1% in France, and 72.4% in Italy (Eurostat, 2021).

In the literature, the scarcity of land as well as the well-developed and regulated rental market are often named among the main reasons for the difference in the rate of homeownership between Switzerland and its neighbors (Kuhn and Grabka, 2018; Schneider and Wagner, 2015). Specifically, Switzerland's rental market regulations allow flexibility in setting rents for new contracts while limiting rent increases for ongoing contracts. Moreover, the purchase of individual units in apartment buildings was not allowed in Switzerland before 1965 (Wehrmüller, 2014).

Relatively high down-payment requirements pose an additional barrier for entering homeownership in Switzerland. Households typically have to finance at least 20% of the acquired home's value with equity capital. However, to facilitate meeting the down-payment requirement, households are allowed to withdraw and use part of their tax-privileged pension savings.<sup>8</sup>

The Swiss pension system is based on three pillars.<sup>9</sup> The first pillar comprises a pay-as-yougo insurance. Its goal is to guarantee a standard of living after retirement at the subsistence level. It is mandatory for all employees and financed by payroll taxes, value added taxes, and government contributions. The first pillar cannot be used for home buying.

The second pillar comprises an individual pension fund. Its goal is to guarantee the continuation of the current living standard, and it also features an insurance component against the risks of disability and death. It is mandatory for all employees with earnings above a certain (rather low) threshold. It is financed by employee and employer contributions. When an individual buys a self-occupied home, she can withdraw capital from her second-pillar pension fund to meet the necessary down-payment. However, there are important restrictions on such withdrawals. First, depending on the type of pension fund, the individual may lose some of the life insurance

<sup>&</sup>lt;sup>8</sup>Besides down-payment requirements that restrict the LTV ratio of a household, banks usually also impose a loan-to-income cap ensuring that the costs of servicing the loan do not exceed one third of the household's income under a hypothetical interest rate of 5%.

<sup>&</sup>lt;sup>9</sup>See e.g. https://www.ch.ch/en/manage-retirement-provision/.

benefits.<sup>10</sup> Second, if she sells the home and does not acquire a new one, she needs to repay the withdrawn amount to recapitalize the pension fund. Third, withdrawals from the second-pillar pension fund are not considered "hard" equity and, as discussed below, the introduction of the macroprudential policies in 2012 restricted their use.

The third pillar comprises tax-privileged voluntary savings. That is, each employee covered by the first pillar can make additional tax-deductible contributions to her third-pillar savings up to a yearly maximum amount.<sup>11</sup> Despite the substantial tax privilege, only about half of all eligible individuals contribute regularly to their third-pillar savings (Federal Statistical Office, 2020a). Third-pillar savings can also be used to finance the down-payment on a home. Withdrawals from third-pillar savings face fewer restrictions than withdrawals from the second-pillar pension fund. First, there is no obligation for repayment when the home is sold. Second, and more importantly, withdrawals from the third pillar are considered hard equity and, thus, remained unaffected by the introduction of the macroprudential policies. In Section 8.3, we will study to what extent withdrawals from the third pillar substituted for reduced second-pillar withdrawals after 2012.

Since the year 2000, Swiss home prices have grown much faster than household incomes. Figure 1 shows the evolution of apartment and house prices, average household income, and the total volume of outstanding mortgages, all in nominal terms and indexed to the year 2000. Between 2000 and 2018, apartment and house prices increased by 114% and 74%, respectively, while average household income grew by only 20%. Over the same period, mortgage volume increased by 124%.



Figure 1: Income, Mortgages, and Prices in Switzerland

*Notes:* This figure shows the time series of the average nominal gross income per household, total mortgages outstanding by banks in Switzerland measured in CHF, as well as the price indices for privately owned apartments and single-family houses (Sources: FSO, 2020b; FSO, 2020a; SNB, 2020, and Wüest & Partner retrieved from SNB, 2020). The vertical line indicates the year 2012 when macroprudential policies were introduced in Switzerland. All series are indexed to a base of 100 in year 2000.

The widening gap between house prices and household income as well as the trend towards

<sup>&</sup>lt;sup>10</sup>Unfortunately, we do not observe the type of pension fund in our data set.

<sup>&</sup>lt;sup>11</sup>The yearly maximum amount increases over time, to account for inflation. In 2007 (2016), the yearly maximum amount was CHF 6,365 (6,768) per employed person.

more mortgage debt has led to concerns among regulators and policy makers. For instance, the Swiss National Bank (SNB) noted in its 2012 Financial Stability Report that rising debt relative to GDP, reflected by the increase in mortgage volume in the household sector, makes households vulnerable to potential macroeconomic shocks (SNB, 2012). These concerns are compounded by the fact that mortgages are the most important asset of Swiss banks, accounting, on average, for 70% of the domestically focused banks' total assets (Behncke, 2023).

## 2.2 Macroprudential Policies in Switzerland between 2012 and 2016

In light of these concerns, Switzerland implemented several macroprudential policies with the goal of countering potentially damaging developments in the mortgage and real estate markets, and strengthening the resilience of the banking system. There are three relevant policies.

First, in June 2012, the Swiss Bankers Association tightened the down-payment requirements. Under the new requirements, home buyers need to finance at least 10% of the purchase price with "hard" equity capital, without drawing from second-pillar pension savings. While mortgages with LTV above 90% were not banned, a punitive 100% risk-weight would newly apply to the entire mortgage (Behncke, 2023).<sup>12</sup> This hard-equity requirement might have considerable effects on borrowing constraints, particularly for households with only little wealth outside their mandatory pension savings. Figure 2 shows the share of households in our data making such a withdrawal when transitioning into homeownership. The drop in the share of households withdrawing in 2012 illustrates that we can expect first effects at that time. While the average share was 22.4% before 2012, it decreased to 16.4% thereafter.

Second, in June 2012, the Swiss Federal Council (the executive branch of the Swiss government) raised banks' capital requirements for originated mortgage loans with high LTV ratios: by January 2013, the risk-weights for the loan tranche exceeding an LTV ratio of 80% increased from 75% to 100%.

Third, in February 2013, the Federal Council activated the sectoral CCyB, requiring banks to hold additional common equity Tier 1 (CET1) capital on domestic residential mortgage loans. The CCyB initially amounted to 1% of a bank's relevant risk-weighted assets and was subsequently increased to 2% in January 2014. Appendix Table A.1 provides a detailed timeline of all macroprudential policies from 2012 to 2016.

<sup>&</sup>lt;sup>12</sup>This tightening was introduced via "self-regulation" approved by the financial regulator, FINMA. In addition to the restriction on the second-pillar withdrawals, the self-regulation included a maximal duration for the repayment of the loan. However, for most banks, this aspect likely had minor effects as their own requirements were already more restrictive (Behncke, 2023). This first self-regulation became effective in July 2012 with a transition period of 5 months. In June 2014, the self-regulation was revised and the maximal duration for repayment of the loan was shortened further.



Figure 2: Annual Share of Households Withdrawing Second-Pillar Pension Savings

Notes: The figure shows the annual share of households withdrawing from the second-pillar pension fund to finance their transition into homeownership. The share is calculated for all households renting in the previous year t - 1 and transitioning into homeownership in the current year t.

Even though these policies did not formally restrict LTV ratios, they jointly led to a decrease in the share of high-LTV loans. This is illustrated in Figure 3, which shows that the share of new mortgages in Switzerland with LTVs above 80% or above 90% decreased quite substantially over 2012-2014 relative to 2011.<sup>13</sup> Similarly, in our tax data, the LTV distribution shifted toward lower values after the introduction of the policies, as shown in Appendix Figure A.2.



Figure 3: Share of LTV Ratios above 80% and 90% in Switzerland

*Notes:* The figure shows how the share of new mortgage loans with LTV ratios above 80% and 90% evolved in Switzerland. It uses data from an administrative survey of the Swiss National Bank that started in 2011 and comprises all new residential mortgage loans originated from the 25 largest banks in Switzerland, accounting for about 90% of new mortgages (Behncke, 2023).

<sup>&</sup>lt;sup>13</sup>The underlying data only started being collected from banks in mid-2011, which is why we are not able to show a longer pre-period before the policy changes took place.

This decrease in LTVs could partly reflect the fact that high-LTV loans became less attractive to banks due to the higher risk-weights and capital requirements, but it may also reflect a selection effect if households with low income and (family) wealth became less likely to be able to make a down-payment after the use of pension fund withdrawals was restricted.<sup>14</sup> Below, we will present evidence that, after the introduction of the policies, the relative share of new homeowners with high liquid wealth and/or high income increased, in line with this interpretation.

### 3 Data

To analyze the effects of macroprudential policies on homeownership in more detail, we turn to administrative tax data containing information about the tenure status, intrafamily wealth transfers and other household characteristics. We exploit a unique administrative data set on the universe of individual tax records in the canton of Bern from 2007 to 2016.<sup>15</sup> Bern is Switzerland's second-largest canton, accounting for 12% of the total population (Federal Statistical Office, 2019a). It features both rural and urbanized areas. The data set contains information on 723,273 individual taxpayers, resulting in 5.7 million observations.

Every tax record includes detailed information on the taxpayer's income and wealth. It also comprises the taxpayer's marital status and age, tax deductions for childcare, and second- and third-pillar withdrawals for financing the down-payment to acquire the principal residence.

An important feature of the data set is that it allows us to differentiate between two types of intergenerational wealth transfers, predeath bequests and inheritances. While predeath bequests can be planned for, the exact timing of inheritances is unpredictable in most cases. In particular, bequests can be timed to serve as additional equity in a planned purchase of a home.<sup>16</sup>

In Switzerland, married couples are required to file taxes jointly. So they are recorded as a single taxpayer, although we observe the income and age of each spouse. Our main analysis focuses on households of married couples.<sup>17</sup>

We observe the tax-assessed value of each household's real estate holdings, which allows us to follow the household's tenure status and identify a potential transition into homeownership.<sup>18</sup> We consider a household to be a homeowner if the tax-assessed value of one of its properties exceeds CHF 100,000. This threshold ensures that non-habitable properties, such as garages or

<sup>&</sup>lt;sup>14</sup>Selection effects can lower default risk even when LTVs remain unchanged. For instance, it has been found that Federal Housing Administration mortgages in the US with "down-payment assistance" (meaning the borrower received part of the down-payment from third-party sources) are more likely to default for a given LTV (e.g., Government Accountability Office, 2005).

<sup>&</sup>lt;sup>15</sup>Other authors use the same data but in different contexts. Galli and Rosenblatt-Wisch (2022) analyze the consumption and saving pattern of households, while Brülhart et al. (2022) study the effects of wealth taxation on reported wealth.

<sup>&</sup>lt;sup>16</sup>In the canton of Bern, predeath bequests and inheritances to descendants, stepchildren or foster children, as well as predeath bequests between spouses or people in a registered partnership are tax-free (Grand Council of the Canton of Bern, 2014).

<sup>&</sup>lt;sup>17</sup>We cannot identify individual taxpayers living in cohabitation and identify their homeownership status. However, in Section 8.4.3, we present a robustness check that relies on an alternative data set without such a restriction on the civil status.

<sup>&</sup>lt;sup>18</sup>The tax-assessed value of a property is periodically updated by the tax authority and corresponds to approximately 70% of the market value (Steuerverwaltung Kanton Bern, 2020).

small plots of land, are excluded.

In addition to the tax-assessed value, 39.4% of households transitioning into homeownership also report the purchase price of the acquired property. However, reporting is voluntary. Appendix Table A.2 compares the characteristics of reporting and non-reporting households in the year they acquire the property. While for many characteristics, the differences in means are statistically significant due to the large sample size, most of them are economically modest.

We observe each household's place of residence as a so-called MS-region. MS-regions are small labour market areas with a functional orientation towards centres. They are constructed by the Federal Statistical Office and feature a high degree of spatial homogeneity (FSO, 2019). There are 16 MS-regions in the canton of Bern.<sup>19</sup> We match each household's MS-region with a price index for single family houses and a rent index for apartments, which allows us to construct local price-to-rent indices.<sup>20</sup>

Besides the administrative data from Bern, we use two additional data sets to assess the external validity of our results. First, we use another tax data set, covering the canton of Lucerne. Lucerne provides a particularly useful check on external validity, as it experienced stronger real estate price growth over the sample period than Bern.<sup>21</sup> Another appealing feature is that the data are available to us for a longer time period, through 2021. However, the data set from Lucerne has two limitations. First, it does not allow us to discriminate between predeath bequests and inheritances. Second, it does not allow us to identify the individual properties owned by a taxpayer. Due to these limitations, we use this data set primarily to derive descriptive results analogous to those shown for Bern in the next section, and to extend the time period of observations, which we return to in Section 8.2. See Appendix B for additional details.

Second, we use the nationally representative SHP data; this data set and the results we derive from it are described in Section 8.4.3.

## 4 Descriptive Analysis

In this section, we provide descriptive evidence suggesting that borrowing constraints for households tightened with the introduction of macroprudential measures in 2012. We show that the share of households transitioning into homeownership decreased, starting in 2012, and that in parallel, wealth and income became more important for making such a transition. Moreover, the evidence suggests that, since 2012, young and middle-aged households that transitioned into homeownership have relied more on predeath bequests compared to their peers who stayed renters or already owned a home.

<sup>20</sup>We are grateful to Fahrländer Partner for providing these MS-region-level price indices, which are calculated based on transaction data for both rental units (new rental contracts) as well as purchases.

<sup>&</sup>lt;sup>19</sup>Appendix Figure A.3 shows all MS-regions in Switzerland.

 $<sup>^{21}</sup>$ Transaction prices of single-family houses in Lucerne increased by about 37% from 2007 to 2016, versus about 27% in Bern (SNB, 2020).

### 4.1 Renter Households

To analyze the effects of macroprudential policies on homeownership, we are interested in the propensity of a household to transition into homeownership. Consequently, we restrict our focus to married households who initially rent and follow their tenure status over the subsequent years. This leaves us with 126,708 households and 780,955 observations. We identify 25,704 households who transitioned from renting to owning over our sample period from 2007 to 2016. A household is removed from the sample the year after it becomes a homeowner.

Table 1 shows summary statistics for these households. On average, 3.3% of them transition into homeownership per year. The average purchase price of the acquired property is CHF 534,400. An annual 4.9% of renter households receive a predeath bequest and 4.7% an inheritance; the table also shows the size distribution of these transfers. On average, the mean age of the main taxpayer and the spouse is 51.6 years. The average joint income is CHF 85,600 and the average financial wealth amounts to CHF 107,200.

	(1)	(2)	(3)
	Mean	Std. Dev.	Ν
ΔHO (0/100)	3.3	17.8	780,955
Received a Predeath Bequest $(0/100)$	4.9	21.5	780,955
Received a Predeath B equest kCHF 1 to 10 $(0/100)$	0.8	8.7	780,955
kCHF 10 to 25	1.3	11.4	780,955
kCHF 25 to 50	0.8	8.9	780,955
kCHF 50 to 100	0.9	9.4	780,955
kCHF 100 or more	1.1	10.3	780,955
Received an Inheritance $(0/100)$	4.7	21.2	780,955
Received an Inheritance kCHF 1 to 10 $(0/100)$	1.0	10.1	780,955
kCHF 10 to 25	1.1	10.4	780,955
kCHF 25 to 50	0.9	9.3	780,955
kCHF 50 to 100	0.8	8.8	780,955
kCHF 100 or more	0.9	9.6	780,955
Purchase Price (in kCHF)	534.4	284.1	10,365
Age	51.6	15.9	780,955
Share of people with age $\leq 35 \ (0/100)$	17.9	38.3	780,955
$35 < Age \le 50$	34.1	47.4	780,955
$50 < Age \le 100$	48.1	50.0	780,955
Lag Income (in kCHF)	85.6	44.8	780,955
Lag Wealth (in kCHF)	107.2	389.5	780,955
Has Children $(0/100)$	45.4	49.8	780,955
Second Pillar Withdrawal $(0/100)$	0.9	9.5	780,955
Third Pillar Withdrawal $(0/100)$	1.0	9.8	780,955
Price-to-Rent ratio $(100 = 2007)$	108.1	9.2	780,955

Table 1: Summary Statistics

Notes: The table shows the summary statistics of all variables for households renting in the previous year t - 1. Variables with (0/100) in parentheses are dummy variables scaled from 0 to 100 to indicate percentages.  $\Delta$ HO refers to the share of households who rented in year t - 1 and transitioned into homeownership in year t. For both predeath bequests and inheritances, we consider transfers bigger or equal to CHF 1,000 in order to eliminate small transfers and reporting errors. Age refers to the mean age of the main taxpayer and the spouse. The base year of the price-to-rent ratio index is 2007.

### 4.2 Share of Households Transitioning into Homeownership

Figure 4 shows how the share of households transitioning into homeownership evolved over the sample period. It depicts the share of households who transitioned into homeownership in a given year t conditional on being renters in the previous year t - 1 and remaining in the data set in t. The share decreased around the introduction of the macroprudential policies: it dropped from an average of 3.4% per year from 2007-2011 to an average of 3.0% per year from 2012-2016.<sup>22</sup> This corresponds to a decrease of 11.8% in relative terms. We can also consider what such a decrease in the transition rate means for the steady-state homeownership rate of married couples. A simple back-of-the-envelope calculation implies a decrease from 55.5% (the average in our data over 2007-2011) to 52.4%.<sup>23</sup>



Figure 4: Annual Share of Households Transitioning into Homeownership in Bern

*Notes:* The figure shows the share of households transitioning into homeownership for each year in the canton of Bern. The dashed lines indicate the mean before and after 2012. The vertical line shows the timing of the introduction of macroprudential policies in Switzerland. The sharp drop in 2014 and the following spike in 2015 are likely due to a cantonal tax reform in 2015 that gave an incentive to postpone property transactions from 2014 to 2015.

Next, we look at different age groups, as the propensity to transition into homeownership varies throughout a household's life-cycle. For instance, the median age for households transitioning into homeownership is 40 years, while the first and third quartiles are 34 and 58 years, respectively.<sup>24</sup>

 $<sup>^{22}</sup>$ The low share in 2014, followed by a rebound in 2015, is likely due to a reform in tax law in the canton of Bern, which was passed in 2014 and came into force in 2015. This reform reduced the taxes on property purchases (Kanton Bern, 2020). Households, therefore, had an incentive to postpone property purchases from 2014 to 2015. Note that the general pattern and the pronounced drop around 2012 in the rate of transition into homeownership also occur in the canton of Lucerne, as shown in Appendix Figure B.1; in fact, the drop there is even larger (in both absolute and relative terms).

 $<sup>^{23}</sup>$ This calculation is based on a simple two-state Markov process where we start out with an annual rent-to-own transition rate of 3.4% and set the own-to-rent transition to 2.7%, such that the steady-state ownership rate is 55.5%. Keeping the own-to-rent transition at that level but reducing rent-to-own to 3.0% implies a decrease in the stead-state ownership rate to 52.4%.

<sup>&</sup>lt;sup>24</sup>For details, we show the age histogram for households transitioning into homeownership and for all households in Appendix Figure A.1 for Bern and in Appendix Figure B.2 for Lucerne.

Variation in homeownership timing may have various reasons. Besides career and family planning, financial considerations probably play an important role as accumulating the required savings for making a down-payment takes time. Thus, borrowing constraints likely vary with age. To explore this point, we split the households into three different age categories according to the mean age between the main taxpayer and the spouse: up to 35 years (category 1), 36-50 years (cat. 2), or above 50 years (cat. 3).

Figure 5 shows the share of households transitioning into homeownership for each of the three age categories. For the youngest households in age category 1, the mean share of households transitioning into homeownership decreases slightly from 5.2% before 2012 to 4.9% after 2012 (a relative decrease of 5.8%). The decrease is more pronounced for the second age category, where the mean share of households transitioning into homeownership falls from 5% before 2012 to 4.5% after 2012 (a relative decrease of 10%). In age category 3, the mean share of households transitioning into homeownership before 2012 is 1.6% compared to 1.4% after 2012 (a relative decrease of 12.5%). Note that the share of households transitioning into homeownership is more volatile in the younger age categories as there are fewer observations.<sup>25</sup>



Figure 5: Share of Households Transitioning into Homeownership by Age Category

Notes: The figure shows the share of households transitioning into homeownership in the canton of Bern, separately for the three age categories. Dashed horizontal lines without symbols represent the average before and after 2012. "N" indicates the total number of households renting in the previous year t - 1 per age category.

### 4.3 The Role of Income and Wealth

Next, we look at how income and wealth relate to the propensity to transition into homeownership. Figure 6 illustrates that, after 2012, income and especially wealth became more important. It shows the mean share of households transitioning into homeownership before and after 2012, conditional on their lagged income quintile (Panel a) and lagged wealth quintile (Panel b). The numbers above the bars indicate relative changes in percent.

For lagged income quintiles, there are two main observations. First, high-income households are more likely to transition into homeownership, both before and after the introduction of the macroprudential policies in 2012. Second, the relative change in the share of households transitioning into homeownership before versus after 2012 is generally more pronounced for low-

<sup>&</sup>lt;sup>25</sup>Similar figures for the canton of Lucerne can be found in Appendix Figure B.3. There as well, the decrease is most pronounced in absolute terms for the middle age category.

and middle-income households than for high-income households. For example, the share in the second income quintile was 1.51% before 2012 and 1.21% thereafter, corresponding to a relative change of -20.2%. In contrast, the share of households transitioning into homeownership in the fifth income quintile was 7.81% before 2012 and 6.96% thereafter, corresponding to a smaller relative change of -10.9%.

For lagged wealth quintiles, we observe a similar pattern. First, wealthy households are more likely to transition into homeownership. Second, the relative change in the share of households transitioning into homeownership before versus after 2012 is stronger for the low wealth quintiles. For instance, in the bottom quintile, the relative change in the share of households transitioning into homeownership is -37.2%, while in the top quintile, it is just -0.3%, and the pattern is monotonic in between.

In summary, these results suggest that income and wealth have become more important in enabling households to transition into homeownership.





Figure 6: Share of Households Transitioning into Homeownership by Income and Wealth

Notes: The figure shows the share of households transitioning into homeownership conditional on the position in the lag income and wealth distributions for the periods before and after 2012. The percentage at the top of each bar indicates the relative change in the share before versus after 2012. All quantiles are calculated over all households renting in the previous year t - 1. Similar figures for the canton of Lucerne can be found in Appendix Figure B.4.

### 4.4 The Role of Intergenerational Wealth Transfers

Households with insufficient wealth for a down-payment may rely on intergenerational wealth transfers. Predeath bequests might be particularly effective for that purpose as they can be timed, in contrast to inheritances that are relatively unpredictable.

Figure 7 displays the share of households who receive a wealth transfer, conditional on their age category and tenure status.<sup>26</sup> A wealth transfer refers either to a predeath bequest or an inheritance received during the current year t or the previous year t - 1. We consider three different tenure statuses. The first tenure status, " $\Delta$ HO", represents households who were renting in the previous year t - 1 and transitioned into homeownership in the current year t. The second,

<sup>&</sup>lt;sup>26</sup>For more details about the distribution of the transfers over time, see Appendix Figure A.4.

"Staying Renter", refers to households who were renting in both years t - 1 and t. The third, "Staying Owner", refers to households who owned a home in both years t - 1 and t.



Figure 7: Share of Households Receiving a Transfer by Tenure Status and Age Group

*Notes:* The figure shows the mean share of households receiving a transfer (predeath bequest or inheritance) conditional on their tenure status and age category. The dashed lines without symbols indicate the means before and after 2012.

The upper panels show the share of households receiving a predeath bequest. There are three key observations. First, across all age categories, households who transition into homeownership are more likely to receive a predeath bequest than households who stay renters or already own a home. Thus, predeath bequests are commonly used to finance homeownership. Second, young and middle-aged households who transition into homeownership receive a predeath bequest more often than their older counterparts. This is probably because they have had less time to accumulate the wealth necessary to finance the purchase of a home. Third, the share of young and middle-aged households who transition into homeownership and receive a predeath bequest increases sharply after 2012. This is particularly the case for households in the youngest age category 1. The average share increases from 28% before 2012 to 36% thereafter. This observation suggests that borrowing constraints got tighter after 2012 and, in response, households started relying more on intergenerational wealth transfers.<sup>27</sup>

The lower panels show the share of households receiving an inheritance. They reveal three noteworthy observations. First, in age categories 1 and 2, the share of households receiving an inheritance does not vary with tenure status. Second, in the older age category 3, the share is higher for households who transition into homeownership than for those who stay renters or already own a property. Third, there is no systematic increase in the share of households receiving an inheritance around 2012. Overall, these three observations suggest that, due to

 $<sup>^{27}</sup>$ Note that these results are robust to a different lag structure where the transfer dummy is equal to one if the household has received any transfer (CHF > 1,000) in the last two years and zero otherwise.

their unpredictable nature, inheritances are less well suited than bequests to overcome the tighter borrowing constraints after 2012.

In addition, in Appendix Figure A.5, we show that wealthier households are, on average, more likely to receive larger predeath bequests or inheritances.<sup>28</sup> These findings suggest that an increase in down-payment requirements may be harder to overcome for households with low (family-)wealth.

To summarize, we observe a pronounced drop in the share of households transitioning into homeownership around 2012—especially for young and middle-aged households. In addition, wealth and income have become more important after 2012. Young and middle-aged households who accumulated less wealth often receive predeath bequests. Around 2012, the share of households transitioning into homeownership that received bequests increased and has stayed at a higher level since then. Thus, it seems that, following the introduction of the macroprudential policies, young and middle-aged households have had to rely more on family wealth to overcome the tighter borrowing constraints.

Next, we provide a simple theoretical framework to illustrate that, as down-payment requirements increase, we expect the propensity of low-income households that become homeowners to decrease, but that this decrease should be weaker for households that are able to access their family wealth via a predeath bequest. The framework will motivate our main regressions in Section 6.

## 5 Theoretical Framework

In this section, we provide a simple theoretical framework to explain how tighter borrowing constraints may affect the incentives for family wealth transfers to finance homeownership.

### 5.1 Setup and Calibration

There are many households. Each household lives for two periods, t = 1 and t = 2, and earns a constant income y in every period. However, income is heterogeneous across households. We assume that income in the second period also incorporates family wealth. In the first period, households choose their consumption. Additionally, they have the possibility to save using a riskfree bond b. In this model, we abstract from lending and assume that access to homeownership is based on a household's amount of savings.<sup>29</sup> In the second period, households use their secondperiod income and savings (1 + r)b to finance their consumption  $c_2$ .

The model features a down-payment restriction  $b^* > b$ . If a household saves more than  $b^*$ , it is considered to be a homeowner and gets a homeownership utility bonus  $\Phi$ .<sup>30</sup> If the household

 $<sup>^{28}</sup>$ See also Jann and Fluder (2015) for similar results. Appendix Figure A.6 shows that predeath bequests also increase by income, while for inheritances the pattern is weaker.

 $<sup>^{29}</sup>$ This modeling approach is inspired by Balke et al. (2023).

<sup>&</sup>lt;sup>30</sup>The assumption of a utility gain for homeownership is common in the literature. The higher utility may represent that housing serves as an important savings instrument (Goodman and Mayer, 2018) and provides consumption insurance (Lustig and Van Nieuwerburgh, 2005). Other studies find that homeownership is associated with an increase in personal well-being (White and Schollaert, 1993).

saves less than  $b^*$ , the household is a renter. This status is fixed across both periods.

Additionally, households can access family wealth from the second period via transfers TR (e.g., predeath bequests). However, transfers have additional utility costs, such as liquidation costs when family assets are illiquid, transaction costs when legal documents are required, and the psychological cost related to the discomfort of asking the family for money. This utility cost is assumed proportional to the transfer size and represented by the parameter  $\lambda$ .

The household maximizes its lifetime utility, which is the sum over the per-period utilities plus the eventual utility gain of homeownership net of the costs of transfers,

$$\begin{split} \sum_{t=1}^{2} u(c_t) + \mathbb{I}_{\Phi} \Phi - \mathbb{I}_{TR} \lambda TR, \text{ with } t &= 1, 2, u' > 0, \text{ and } u'' < 0, \text{ s.t.} \\ c_1 &= y_1 - b + TR \\ c_2 &= y_2 + b - TR \\ b &\geq 0 \\ 0 &\leq TR < y_2 \\ \mathbb{I}_{\Phi} &= \begin{cases} 1 & \text{if } b \geq b^* \\ 0 & \text{else} \end{cases} \\ \mathbb{I}_{\text{TR}} &= \begin{cases} 1 & \text{if } TR > 0 \\ 0 & \text{else} \end{cases} \end{split}$$

Notice that households face a trade off between consumption smoothing, the utility benefit of housing, and the disutility from the potential use of transfers.

We use a simple calibration of the model to illustrate how households solve this trade off in two different scenarios. In both scenarios, we study the behavior of a continuum of households that vary in their income  $y_1 = y_2 \in (0.1, 1)$ . We assume the following parameters:  $b^* = 0.2$ ,  $\Phi = 0.3$  and  $\lambda = 0.8$ . We abstract from discounting of future utility and assume that interest rates are zero. We specify the utility function to be the log of consumption.

### 5.2 Scenario 1: No transfers versus transfers

In the first scenario, we compare the optimal decisions of households that have access to family wealth via transfers to those of households that do not. Panel (a) of Figure 8 shows the results.

If households have no access to transfers, only households with income of at least 0.39 are homeowners. For the ones with lower income, the benefit of homeownership is smaller than the utility cost of unequal consumption.

In contrast, when households have access to transfers, households are homeowners if their total income is larger than 0.14. Thus, the number of households that finance the down-payment and are homeowners increases relative to the situation without transfers. Households use transfers to finance homeownership as long as the benefit of homeownership is bigger than the disutility of unequal consumption plus the disutility of transfers. Note that the disutility of unequal

consumption is partially offset by transfers.



(c) Transfers Relative to Income

(d) Change in Transfers Relative to Income when Down-Payment Restrictions Tighten

Figure 8: Results from Illustrative Calibration

Notes: The figure shows the results of the numerical calibration for the two scenarios described in the text for households with different levels of income. Panel (a) displays whether a household optimally chooses to be a renter or homeowner, conditional on their income. To be a homeowner, the household must finance the down-payment restriction with savings. Panel (b) is the same graph but households are faced with a higher down-payment constraint ( $b^* < b^{**}$ ). Panel (c) plots the size of used transfers relative to the households' income ( $y_2$ ) for both scenarios. Panel (d) plots the average differences in the share of transfers after the increase in the down-payment restriction for each income bin of size 0.05.

### 5.3 Scenario 2: Increase down-payment restriction

In the second scenario, we increase the down-payment restriction from  $b^* = 0.2$  to  $b^{**} = 0.3$ . Such an increase could result from the introduction of macroprudential policies. Again, we compare households that have access to transfers to those that do not.

The resulting decisions in this scenario are shown in panel (b) of Figure 8. Now, only households with an income of at least 0.59 choose to save enough for the down-payment if they do not have access to transfers. Instead, if households have access to transfers, they choose homeownership if their income is 0.22 or higher. The width of the income range in which households only become homeowners when they have access to transfers has thus widened compared to the scenario in panel (a).

Panel (c) shows the size of the used transfers as a share of the household's income in the two scenarios. If households stay renters, they do not use transfers as they can perfectly smooth consumption. If households become homeowners, low-income households use larger transfers relative to their income than high-income households. Moreover, when down-payment restrictions tighten, transfers increase for a given income level.

Panel (d) illustrates that, when down-payment restrictions get tighter, transfers become more important for low-income households. It shows how the ratio of transfers relative to income changes for different income levels when down-payment restrictions tighten from  $b^* = 0.2$  to  $b^{**} = 0.3$ . Those households with lower income level increase their transfers more to finance homeownership after down-payment restrictions tighten.

In sum, the simple calibrated model illustrates how transfers become more important for enabling homeownership when down-payment requirements are higher. Moreover, households that finance the down-payment also increase the amount of transfers used, and this increase is stronger for low-income households.

### 6 Empirical strategy

In an ideal experimental set-up, we could measure the causal effect of the introduction of macroprudential policies on homeownership and borrowing constraints directly, as households would be randomly assigned to a treatment group subject to tighter borrowing constraints and a control group facing no policy change. However, in our set-up, the introduction of macroprudential policies affects all households at the same time.

Thus, we exploit the equilibrium relationship outlined in the theoretical framework and use intergenerational wealth transfers to identify a potential change in borrowing constraints. More precisely, we compare the impact of intergenerational wealth transfers on the probability of transitioning into homeownership (extensive margin) and the price of the acquired home (intensive margin) before and after 2012. This strategy is similar to Blickle and Brown (2019), who also rely on intergenerational wealth transfers to identify borrowing constraints.

Our main analysis focuses on the extensive margin. It exploits the panel structure of the data and controls for various potential confounds by applying the following linear probability model, conditional on all households renting in the previous year t - 1:

$$\Delta \mathrm{HO}_{i,t} = \alpha_{m(t)} + \beta_1 \mathrm{TR}_{i,t} + \beta_2 M P_t + \beta_3 \mathrm{TR}_{i,t} \times \mathrm{MP}_t + \beta_4 \mathrm{HH}_{i,t} + \epsilon_{i,t} \,. \tag{1}$$

The dependent variable,  $\Delta HO_{i,t}$ , is a dummy indicating whether household *i* transitions into homeownership. It takes the value 100 if the household buys a home in year *t* and is 0 otherwise. Once a household has become a homeowner, it exits the sample.

The main independent variable of interest is  $\text{TR}_{i,t}$ , a dummy indicating whether household *i* receives a wealth transfer. This dummy takes the value of 1 if the household receives a transfer in the current year *t* or the previous year t-1. We include transfers in the previous year to take into account that the decision to buy a home might not be immediate, or that the transfer occurs

just before the end of the reporting period for taxes. As the theoretical framework illustrates, borrowing constrained households tend to rely on intergenerational wealth transfers to meet the down-payment requirement when transitioning into homeownership. Hence, we interpret  $\beta_1$  as a measure of how tight borrowing constraints are.

Another important independent variable is the dummy  $MP_t$ , which takes the value of 1 between 2012 and 2016 when the macroprudential policies are in force, and 0 otherwise. Its coefficient,  $\beta_2$ , indicates how the introduction of the macroprudential policies affects the probability of transitioning into homeownership of households that do not receive a transfer.

We interact the indicator for the transfer with the dummy MP<sub>t</sub>. Again, as the theoretical framework suggests, households' reliance on wealth transfers increases when borrowing constraints tighten. Thus, a positive  $\beta_3$  signals that borrowing constraints became tighter after 2012.

We use two specifications of the model to discriminate between the effects of inheritances and bequests. In the first specification,  $TR_{i,t}$  indicates that the household received a predeath bequest, while in the other, it indicates that it received an inheritance.

To estimate the effects of different transfer sizes, we also use alternative versions of the above specifications and replace the dummy  $\text{TR}_{i,t}$  with six categorical variables, indicating the following transfer sizes: CHF 1,000–9,999; CHF 10,000–24,999; CHF 25,000–49,999; CHF 50,000–99,999; and CHF 100,000 or higher. Receiving no transfer is always the base category. This categorical variable also takes into account potential non-linear effects of transfers.

 $\text{HH}_{i,t}$  is a vector of control variables at the household level. It includes three measures for the household's financial strength as well as demographic variables. The first two measures for financial strength are the household's position in the income and wealth distribution at first observation in ventiles, i.e., 20 categorical dummies each for income and for wealth. Another measure is the household's log income, which we lag by one period to avoid endogeneity bias. Demographic control variables include the mean age of the main taxpayer and the spouse (rounded to the nearest integer to allow for the use of age fixed effects), and a lagged dummy indicating whether any children live in the household at t - 1.

 $\alpha_m$  represent MS-region fixed effects. They control for heterogeneous local housing market conditions as well as for other local characteristics, such as the structure of the local banking market. We also estimate a version of the model with year × MS-region fixed effects,  $\alpha_{m,t}$ , which further capture changes in market conditions and local characteristics over time but also absorb the  $MP_t$ -dummy. We cluster standard errors at the household level.

Adding the fixed effects along with household characteristics captures various potential confounds. For instance, it captures that older households had more time to build up wealth and, therefore, are less likely to rely on transfers; or that households with children might have different housing preferences than households without children.

Besides the extensive margin, we also study the intensive margin. That is, we estimate an analogous model but use as the dependent variable the log purchase price of the property to estimate how the introduction of the macroprudential policies affected the value of the purchased property. In these regressions, we cluster the error terms at the region  $\times$  year level to account for potential correlation at the local market level.

## 7 Results

In this section, we present and interpret the estimation results. At the extensive margin, we show that households have, on average, a lower probability to transition into homeownership after the introduction of macroprudential policies. However, this is not the case for households that could tap into family wealth via predeath bequest. Their probability of transitioning into homeownership stays roughly the same. At the intensive margin, the results are similar. After 2012, receiving a predeath bequest as well as having more wealth increases the purchase price of the acquired property.

### 7.1 Extensive margin

Table 2 shows the effects of predeath bequests and inheritances on a household's probability of transitioning into homeownership. In Columns (1), (2), (4) and (5), we provide the results for the model specified in Equation 1 using an indicator for wealth transfers and including either MS-region fixed effects or year  $\times$  MS-region fixed effects. In Columns (3) and (6), we focus on categorical transfer sizes.

Column (1) displays the main result. Before 2012, receiving a predeath bequest increases the probability of transitioning into homeownership by 11.99 percentage points. After 2012, the probability of transitioning into homeownership decreases by 0.45 percentage points but only for households that receive no predeath bequests. Households that could draw on predeath bequests have a 0.35 (= 0.8 - 0.45) percentage point higher transition probability after the introduction of the macroprudential policies, although this combined effect is not statistically significantly different from zero (p = 0.35).<sup>31</sup>

Column (2) shows the same regression with year  $\times$  MS-region fixed effects, which leaves the estimated effect of bequests and the change in this effect after 2012 essentially unchanged. Thus, after the introduction of the macroprudential policies, predeath bequests have become more important for households to transition into homeownership.

The estimates in Column (3) show that the effect of predeath bequests increases with their size. Receiving under CHF 10,000 has no significant effect on the probability of transitioning into homeownership, while a predeath bequest of CHF 100,000 or more increases this probability by 30.4 percentage points (relative to not receiving a transfer). After 2012, predeath bequests between CHF 25,000-50,000 or CHF 50,000-100,000 have a significantly stronger effect on the

 $<sup>^{31}</sup>$ We can undertake a back-of-the-envelope calculation similar to the one in footnote 23 to understand the potential impact of transfers on the steady-state ownership rate. Over 2007-11, 4.75% of renters received a predeath bequest, and those renters had a 11.99% higher transition rate. Assuming these transfers away would reduce the overall transition rate by about 0.57 percentage points (= 0.0475\*0.1199) so it would be 2.83%. This would imply a steady-state ownership rate of 50.9%, a substantial reduction compared to the 55.5% observed in the 2007-2011 sample. If we assume transfers are zero in the post-2012 period, the impact is even larger—the transition rate would be reduced by 0.64pp from a base of 3.0%, and the resulting steady-state ownership rate would be 46.4%. Of course, such calculations should be taken with a grain of salt, as property prices would likely adjust in equilibrium.

	Predeath Bequest			Inheritance		
	(1)	(2)	(3)	(4)	(5)	(6)
	$\Delta HO$	$\Delta HO$	$\Delta HO$	$\Delta HO$	$\Delta HO$	$\Delta HO$
Transfer=1	11.99***	12.00***		2.40***	2.41***	
	(0.27)	(0.27)		(0.17)	(0.17)	
$MP_{t,12} = 1$	-0.45***			-0.36***		
	(0.04)			(0.04)		
$MP_{t,12}=1 \times Transfer=1$	0.80**	0.77**		0.23	0.20	
	(0.38)	(0.38)		(0.24)	(0.24)	
kCHF 1 to 10			0.30			-0.00
			(0.35)			(0.26)
kCHF 10 to $25$			$2.77^{***}$			-0.10
			(0.35)			(0.26)
kCHF 25 to 50			8.58***			1.09***
			(0.59)			(0.34)
kCHF 50 to 100			$16.82^{***}$			3.12***
			(0.69)			(0.44)
kCHF 100 or more			30.35***			9.15***
			(0.77)			(0.56)
$MP_{t,12}=1 \times kCHF 1$ to 10			-0.38			-0.04
			(0.47)			(0.37)
$MP_{t,12}=1 \times kCHF$ 10 to 25			0.62			0.29
			(0.50)			(0.37)
${\rm MP}_{t,12}{=}1$ $\times$ kCHF 25 to 50			$2.10^{**}$			-0.15
			(0.87)			(0.48)
${\rm MP}_{t,12}{=}1$ $\times$ kCHF 50 to 100			2.15**			0.08
			(1.00)			(0.63)
${\rm MP}_{t,12}{=}1$ $\times$ kCHF 100 or more			0.35			-0.05
			(1.06)			(0.78)
Year FE $\times$ MS Region FE	No	Yes	Yes	No	Yes	Yes
Main Controls	Yes	Yes	Yes	Yes	Yes	Yes
Age FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	780,955	780,955	780,955	780,955	780,955	780,955
$ar{y}$	3.28	3.28	3.28	3.28	3.28	3.28

Table 2: Effect of Transfer on the Probability of Transitioning into Homeownership

Notes: The table shows the effect of a transfer (predeath bequest or inheritance) on the probability of transitioning into homeownership. In Columns (1), (2), (4) and (5), "Transfer" is a dummy equal to one if a household received a transfer of at least CHF 1,000 in year t or t - 1, and zero otherwise. Columns (3) and (6) use categorical variables for different transfer sizes (omitted category: households who receive no transfer). Columns (1) and (4) are estimated without year but MS region fixed effects while columns (2), (3), (5) and (6) include year × MS Region fixed effects. Main controls include lag income, having children, financial wealth and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when macroprudential policies are active during our sample period (2012 to 2016).  $\Delta$ HO indicates whether a household transitioned into homeownership. Regressions are calculated for households renting in the previous year t - 1.  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level. In Appendix Table A.3 we provide results for different specifications of the model.

probability of transitioning into homeownership. Notice that predeath bequests in that range are most likely to alleviate the additional borrowing constraints for households on the margin of being able to make a down-payment after the introduction of the restriction on pension savings withdrawals. Overall, the results suggest that, after 2012, borrowing constraints became tighter.

Next, we turn to inheritances, which are less easily planned for than predeath bequests. In Column (4), the estimates reveal that receiving an inheritance increases the probability of transitioning into homeownership by 2.4 percentage points. This effect is smaller than the one of receiving a predeath bequest but still significant. The effect is not significantly changed after the introduction of the macroprudential policies, although the point estimate is also positive, like for predeath bequests. Adding year  $\times$  MS-region fixed effects does not alter these coefficients (Column 5). In Column (6), we see that larger inheritances increase the probability of transitioning into homeownership but these effects are not significantly different in the post-2012 period.

Inheritances are not only less easily planned for than predeath bequests but also tend to occur later in the life-cycle of a household. The results confirm that these features make them less suitable for overcoming tighter borrowing constraints—particularly for young and middle-aged households who are most affected by the tighter borrowing constraints after 2012. Thus, from now on, we focus exclusively on the effects of predeath bequests.

In Table 3, we present several modifications to our baseline model. For better comparability, Column (1) shows our baseline estimates with year  $\times$  MS-region fixed effects. Column (2) interacts predeath bequests with the age categories. Columns (3) and (4) control for real estate prices to avoid a potential confound.

Column (2) reveals that receiving a predeath bequest has a stronger effect on the probability of transitioning into homeownership for households in the younger two age categories than for those where the mean age between the main taxpayer and the spouse is 50 and older (the omitted category for the interaction terms). This holds over the sample period as a whole, as indicated by the economically and statistically highly significant interaction terms of the dummy for receiving a predeath bequest with the dummies for being in the youngest age category 1 or the middle-aged category 2. The effect sizes are +15.3 percentage points and +7.4 percentage points, respectively. After 2012, the effect of receiving a predeath bequest increases by an additional 3.0 percentage points (or 19%) for households in age category 1, and by 2.1 percentage points (or 29%) for households in age category 2 relative to households where the mean age is 50 and older.<sup>32</sup>

A potential concern for our analysis is that the increased importance of predeath bequest could reflect not only the tightening of borrowing constraints due to macroprudential policy but also the general increase in Swiss real estate prices (see Figure 1 above). In this case, we would expect that predeath bequests have a stronger effect in regions with a higher price-to-rent ratio or price index. To test whether this is the case, in Columns (3) and (4), we interact the dummy for receiving a predeath bequest with the lag price-to-rent ratio and the lag of the price index, respectively.

 $<sup>^{32}</sup>$ The table also shows that the simple interactions of being in the post-2012 period with the two age category dummies are negative, meaning that for households with mean age below 50 years and without a predeath bequest, the probability of becoming a homeowner decreases post-2012 relative to older households.

These interaction terms are small and insignificant for the lag price-to-rent ratio or significantly negative (at the 10% level). More importantly, the estimate of receiving a predeath bequest interacted with the MP dummy remains similar to our baseline results in Column (1). Consequently, the increased importance of predeath bequests after 2012 appears to be due to tighter borrowing constraints rather than to the upward trend in real estate prices.

In Appendix Table A.4, we use an alternative approach to control for the effect of real estate price dynamics. We split the sample in half based on either the level or the growth rate of the regional price-to-rent ratio. If the stronger effect of predeath bequests was solely due to an increase in real estate prices, we would expect our interaction coefficient of interest to be larger in regions with an above-median price-to-rent ratio. However, we find it to be larger in regions with relatively low price-to-rent ratios.

	Baseline	Age Categories	Lag Price-to-Rent Ratio	Lag Price
	(1)	(2)	(3)	(4)
		ΔΠΟ		
Predeath Bequest=1	12.00***	4.44***	12.51***	14.81***
	(0.27)	(0.39)	(1.95)	(1.62)
$MP_{t,12}=1 \times Predeath Bequest=1$	0.77**	-0.88*	0.82*	1.29***
	(0.38)	(0.52)	(0.43)	(0.49)
Predeath Bequest=1 $\times$ Age Category=1		15.29***		
		(0.76)		
Predeath Bequest=1 $\times$ Age Category=2		7.37***		
		(0.54)		
${\rm MP}_{t,12}{=}1$ × Age Category=1		-0.41***		
		(0.11)		
$MP_{t,12}=1 \times Age Category=2$		-0.52***		
		(0.09)		
$\text{MP}_{t,12}{=}1 \times \text{Predeath Bequest}{=}1 \times \text{Age Category}{=}1$		2.97***		
		(1.07)		
$\mathrm{MP}_{t,12}{=}1$ × Predeath Bequest=1 × Age Category=2		2.12***		
		(0.75)		
Predeath Bequest=1 $\times$ Lag Price-to-Rent Ratio			-0.00	
			(0.02)	
Predeath Bequest=1 $\times$ Lag Price				-0.02*
				(0.01)
Year FE $\times$ MS Region FE	Yes	Yes	Yes	Yes
Main Controls	Yes	Yes	Yes	Yes
Age FE	Yes	Yes	Yes	Yes
Observations	780,955	780,955	780,955	780,955
$ar{y}$	3.28	3.28	3.28	3.28

Table 3: Heterogeneity across Age Categories and Effect of Real Estate Prices

Notes: The table shows the effect of receiving a predeath bequest on the probability of transitioning into homeownership. Column (1) shows the baseline results. We interact the dummy for receiving a predeath bequest with the age category in Column (2). Columns (3) and (4) show the effect of receiving a predeath bequest when controlling for the interaction of the predeath bequest with the lag price-to-rent ratio as well as the lag price index. Main controls include lag income, having children, financial wealth and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\Delta$ HO indicates whether a household transitioned into homeownership. Regressions calculated for all households renting in the previous year t - 1.  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.

### 7.2 Intensive Margin

Next, we turn to the intensive margin. Evidence from the United States and Italy shows that households tend to buy larger homes after receiving a wealth transfer (Engelhardt and Mayer,

1998; Guiso and Jappelli, 2002). We use the purchase price reported by the households transitioning into homeownership as a proxy for the size and quality of a property.

Table 4 analyzes how receiving a predeath bequest and a household's position in the wealth and income distributions affect the price of the purchased property, and how this changed after 2012. Our results suggest that a positive effect of wealth transfers on the intensive margin also exists in Switzerland, and that this effect got stronger after 2012.

All models are estimated conditional on the household reporting the purchase price. The dependent variable, the purchase price of the property, is in logs. As independent variables, we use a dummy for having received a predeath bequest, and dummies indicating whether the household's income or wealth is above the median. We use lagged income and wealth, as the current levels might be affected by the home purchase. We include the same controls and fixed effects as in the previous extensive margin analysis.<sup>33</sup>

Column (1) reveals that receiving a predeath bequest has a positive effect on the purchase price of the new property. Households who had received a predeath bequest spend, on average, 9% more on their new home than households who buy without having received a predeath bequest. Moreover, the difference increases by another 3 percentage points after the introduction of the macroprudential policies in 2012. However, the effect is less precisely estimated than the one at the extensive margin, due to the relatively small sample size. In Appendix Table A.5, we show that the effect after 2012 is significant and positive mostly for transfers between CHF 50,000 and 100,000, which is also the category for which extensive-margin effects were the largest.

Column (2) reveals that households whose wealth is above the median acquire homes which are, on average, 14% more expensive than those of households whose wealth is below the median. This effect significantly increases by an additional 5 percentage points after the introduction of the macroprudential policies.

Column (3) shows that households whose income is above the median buy properties which are, on average, 6% more expensive than those of households whose income is below the median. This effect does not change significantly after the introduction of the macroprudential policies. Column (4) jointly controls for above-median wealth and income, and their interactions with the post-2012 indicator, and shows that the results from the previous two columns remain unchanged when doing so.

Similar to the extensive margin, we show that these results are not solely driven by a general increase in Swiss real estate prices. For this, we conduct two robustness checks. First, in Appendix Table A.6, we interact the dummy of receiving a predeath bequest with the lag price-to-rent ratio and the lag of the price index. Second, in Appendix Table A.7, we split the sample in half based on the level or the growth of the regional price-to-rent ratio. Like for the extensive margin, we find that the interaction coefficients are small and insignificant and that the effects are higher in those regions with relatively lower price dynamics.

In sum, we find that receiving a predeath bequest as well as having more wealth and income is relevant for the purchase price of a property. Moreover, wealth has become more important after

<sup>&</sup>lt;sup>33</sup>An exception is that we do not show a model estimated without year fixed effect. As prices of real estate increase over time, in the model without year fixed effects the time dummy for macroprudential policies is necessarily positive.

the introduction of the macroprudential policies. We interpret this finding as further evidence of a tightening in borrowing constraints—even conditional on buying, those households with less wealth and no access to predeath bequests may be forced to buy a lower-quality home after 2012.

	Transfer	Position in the wealth/income distributio		
	(1)ln PP	(2) ln PP	(3)ln PP	(4)ln PP
Predeath Bequest=1	0.09***			
	(0.02)			
$MP_{t,12}=1 \times Predeath Bequest=1$	0.03			
	(0.03)			
Above median Wealth		$0.14^{***}$		0.13***
		(0.02)		(0.02)
$\mathrm{MP}_{t,12}{=}1$ × Above median Wealth		$0.05^{**}$		$0.05^{**}$
		(0.02)		(0.02)
Above median Income			$0.06^{**}$	$0.06^{**}$
			(0.02)	(0.02)
${\rm MP}_{t,12}{=}1$ $\times$ Above median Income			0.01	0.00
			(0.03)	(0.03)
Year FE $\times$ MS Region FE	Yes	Yes	Yes	Yes
Main Controls	Yes	Yes	Yes	Yes
Age FE	Yes	Yes	Yes	Yes
Observations	10,365	10,365	10,365	10,365
$R^2$	0.20	0.20	0.19	0.20
$ar{y}$	13.02	13.02	13.02	13.02

Table 4: Effect of Transfer, Wealth, and Income on the Log Purchase Price

Notes: Column (1) shows the effect of receiving a transfer on the log purchase price of the new property. Columns (2) and (3) separately estimate the effects of having above-median wealth and income on the log purchase price of the new property. Column (4) estimates these effects jointly. The medians were calculated for the households reporting the purchase price of the new property. Main controls include lag income, having children, financial wealth, and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\bar{y}$  and  $\sigma(y)$  indicate the mean and standard deviation of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the year × MS-Region level. In Appendix Table A.8, we provide results for both types of wealth transfers and different specifications of the model.

## 8 Additional Evidence

In this section, we present various additional analyses. First, we ask whether the increased effect of predeath bequests after 2012 is only present for first-time buyers or also for presumably less credit-constrained households who already own a home and may acquire an additional property. Second, we shed light on longer-term effects of the policies, including on renter savings behavior. Third, we study potential substitution across different types pension saving withdrawals. Last, we report several robustness checks and discuss the external validity of our results.

### 8.1 Existing Homeowners Buying Additional Properties

Withdrawals of second-pillar pension savings to finance the down-payment for buying a property are only allowed for the principal residence. For this reason, the macroprudential policy requiring households to finance at least 10% of the housing value without second-pillar savings only constrains households who have been renting and transition into homeownership but not those who already own a home and buy an additional property. Moreover, as homeownership is costly, we can expect households with multiple properties to be less credit-constrained in general, and better able to make down-payments of 20% or more out of their own wealth. Accordingly, predeath bequests may be less important for these households.

Figure 9 shows the share of households who already own a home in the previous year t-1 and acquire an additional property in the current year t. The share varies little over the sample period. In contrast to the share of households transitioning into homeownership for the first time, there is no abrupt change around 2012 when the macroprudential policies were introduced.



Figure 9: Share of Households Buying an Additional Property

*Notes:* This figure shows the annual share of households who already own at least one home and acquire an additional property. The vertical line indicates when macroprudential policies were introduced in Switzerland.

Figure 10 shows the share of households receiving a predeath bequest, conditional on their age category and tenure status. The tenure status refers to two categories of households. The first status, " $\Delta$ MRE", refers to households who already own at least one property in t - 1 and acquire an additional one in t. The second status, "Staying Owner", refers to households who own at least one property in t - 1 and keep their real estate holdings constant in t.

There are two noteworthy observations. First, households who acquire an additional property receive a predeath bequest more often than households who keep their real estate holdings constant. Second, the share of households receiving a predeath bequest varies only slightly around the introduction of the macroprudential policies. For the youngest age category, the share is highly volatile due to the few observations of young households who acquire an additional property. For the older two age categories, the share varies little over time.



Figure 10: Share of Households Receiving a Predeath Bequest by Age Group and Tenure Status

Notes: The figure shows the share of households who receive a predeath bequest, conditional on their tenure status and age group. The tenure status refers to two different categories of households. The first tenure status, " $\Delta$ MRE", refers to households who own already at least one home in the previous year t-1 and acquire additional real estate in year t. The second tenure status, "Staying Owner", refers to households who own at least one home in t-1 and keep their real estate holdings constant in t.

In Table 5, we use a similar regression model as in Section 7.1 for estimating the effects at the extensive margin. However, the dependent variable  $\Delta$ MRE now indicates households already owning a property in t-1 and acquiring an additional one in t. The fixed effects and main control variables are the same as in the baseline specification, except for the income and wealth ventiles at first observation, which are calculated conditional on all households already owning at least one property.

In Column (1), we observe that predeath bequests have a significant effect for households who acquire an additional property. However, the effect is much smaller than for first-time home buyers. Moreover, the effect of receiving a predeath bequest on the probability of acquiring an additional property does not increase after the introduction of the macroprudential policies.

In Column (2), we observe similar results for the different transfer sizes. Larger predeath bequests have a stronger effect on the probability of acquiring an additional property. Yet, across almost all transfer sizes, the effect remains unchanged after the introduction of the macroprudential policies. An exception are transfers between CHF 25,000 and 50,000 which have a stronger effect after 2012. However, the effect is only marginally significant and smaller compared to transfers of the same size for households who were renting before.

	(1) $\Delta$ MRE	(2) $\Delta MRE$
Transfer=1	1.98***	
	(0.11)	
$MP_{t,12}=1 \times Transfer=1$	-0.02	
0,12	(0.15)	
kCHF 1 to 10		0.21
		(0.25)
kCHF 10 to 25		0.54***
		(0.17)
kCHF 25 to 50		0.34*
		(0.19)
kCHF 50 to 100		1.71***
		(0.23)
kCHF 100 or more		4.84***
		(0.27)
$MP_{t,12}=1 \times kCHF 1$ to 10		-0.28
		(0.32)
$MP_{t,12}=1 \times kCHF$ 10 to 25		-0.11
		(0.23)
${\rm MP}_{t,12}{=}1$ $\times$ kCHF 25 to 50		0.48*
		(0.29)
${\rm MP}_{t,12}{=}1$ $\times$ kCHF 50 to 100		-0.24
		(0.31)
${\rm MP}_{t,12}{=}1$ $\times$ kCHF 100 or more		0.38
		(0.38)
Year FE $\times$ MS Region FE	Yes	Yes
Main Controls	Yes	Yes
Age FE	Yes	Yes
Observations	1,049,114	1,049,114
$ar{y}$	1.57	1.57

Table 5: Effect of Receiving a Predeath Bequest for Households Buying an Additional Property

Notes:  $\Delta$ MRE is a dummy indicating households who already own at least one home in the previous year t-1 and buy an additional property in t. Transfer is a dummy for a predeath bequest that takes the value of one if the transfer is  $\geq$  CHF 1,000 and zero otherwise. Main controls include lag income, having children, financial wealth and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.

### 8.2 Longer-Term Effects

To analyze whether the effects of macroprudential policies on homeownership are transitory or might have longer-lasting effects on homeownership in Switzerland, we first turn to the tax data from Lucerne, which are available to us through 2021.

The descriptive patterns in the data from Lucerne are comparable to those from Bern for the period between 2007 and 2016. In Appendix Figure B.3, we find a similar but more pronounced drop in the share of new homeowners after 2012 across all age categories. Additionally, the patterns in Appendix Figure B.4, depicting the share of renters transitioning into homeownership conditional on wealth and income quintiles in Lucerne, are comparable to those in the analogous Figure 6 for Bern. First, households with higher income and wealth are more likely to transition

into homeownership. Second, the share of households transitioning into homeownership drops by more after 2012 when income and wealth are low.

For the extended observation period up to 2021, we find that the share of households transitioning into homeownership stays below the levels reached before the introduction of macroprudential policies, and there is little sign of a "rebound" in the transition rate the longer the policies have been in place. If anything, transition rates over 2017-2021 are even lower than for 2012-2016. This also holds conditional on age and for the different income and wealth quintiles.

A potential force that might reduce the long-term effects of macroprudential policies on entry into homeownership is if renter households start saving more in order to accumulate enough money for a down-payment. To study whether such an adjustment in savings behavior took place in Switzerland after 2012, we use an additional data set to analyze the saving behavior of Swiss households. Specifically, we exploit the nationwide Household Budget Survey (Federal Statistical Office, 2023). This dataset provides information about disposable income and consumption as well as the tenure status from 2006 until 2017. We construct a measure of savings defined as the difference between disposable income and consumption, focusing on non-retired households (ages 25 to 65). We then compare the saving rate, defined as the ratio of savings over disposable income, among households conditional on their tenure status, and before vs. after 2012. We summarize our main findings here and provide additional detail in Appendix C.

We find that the saving rate has, in general, increased over time, from an average of 23.9% in 2006 to 26.8% in 2017 (after removing negative values from the calculation, as explained in the appendix). An increase can be observed for both homeowners and renters. However, the saving rate of renters increased differentially *less* after 2012 relative to the saving rate of homeowners, conditioning on observables like age, income, location, and other relevant characteristics.

This result of a relatively lower saving rate of renters following an increase of the downpayment requirement may appear counterintuitive. However, it can be rationalized in a standard framework, as illustrated by Balke et al. (2023). These authors show that as the down-payment requirement is increased, it becomes optimal for prospective homebuyers to start saving later in life. The intuition is that a higher requirement raises savings costs due to larger deviations from consumption smoothing; the resulting utility reduction is largest for younger households with lower income and consumption. It then becomes optimal to delay saving until income has increased, thus postponing ownership.

Overall, these results suggest that the effect of macroprudential policies is not mitigated by a change in saving behavior, suggesting a long-term effect on the rate of homeownership. This result is in line with the persistent decrease in the rate of households transitioning into homeownership that we observe in the Lucerne data.

## 8.3 Potential Substitution of Second-Pillar by Third-Pillar Withdrawals

In this section, we analyze whether there is evidence that households began to substitute withdrawals from their mandatory second-pillar pension funds by instead withdrawing from their voluntary third-pillar savings. In principle, such substitution could provide a way for households to meet the stricter down-payment requirements introduced in 2012 because, unlike withdrawals from the second-pillar pension fund, withdrawals from third-pillar savings count as hard equity capital and remain unaffected by the policy changes.

Panel A of Figure 11 shows the share of households in different quintiles of the financial wealth distribution that withdrew from their second-pillar pension funds when buying a home. It reveals that low-wealth households most strongly relied on such withdrawals before the introduction of the macroprudential policies in 2012. However, after 2012, the share of low-wealth households withdrawing from their second-pillar pension funds fell significantly. Hence, to the extent that third-pillar withdrawals could substitute for second-pillar withdrawals in enabling the financing of the down-payment, such substitution would be most needed for low-wealth households.

Panel B shows the share of homebuying households that make withdrawals from third-pillar savings. Notably fewer households opt for withdrawals from the third pillar, especially among those with lower wealth. We do observe a rise in the proportion of households using third-pillar funds for homebuying post-2012, but for the lower wealth quintiles, this increase is much smaller in absolute terms than the decrease in second-pillar withdrawals. Thus, while there is evidence of partial substitution of second-pillar withdrawals by third-pillar withdrawals after the introduction of the macroprudential policies, it appears that the increased third-pillar withdrawals do not fully offset the reduction in second-pillar withdrawals, especially for lower-wealth households.<sup>34</sup>



Figure 11: Share of Households Transitioning into Homeownership using Withdrawals from Pension Funds, by Wealth Quintile

Notes: The figure shows the shares of households withdrawing pension savings from the second pillar (panel A) or the third pillar (panel B) to finance the transition into homeownership, conditional on their position in the wealth distribution. The sample conditions on all households renting in year t - 1 and buying a home in year t. The percentage at the top of each bar indicates the relative change in the share before versus after 2012. The wealth quintiles are calculated over all households renting in t - 1.

 $<sup>^{34}</sup>$ In Appendix Figure A.7, we show the analogous figure but conditional on lag income quintiles. Note also that households may choose to withdraw pension savings to go beyond the minimum required down-payment. First, a larger down-payment may lower their interest rate. Second, it reduces their monthly payment burden and may allow them to meet a lender's payment-to-income requirement. In Appendix Figure A.8 we show that after 2012, relatively small withdrawals (<10% of the purchase price) from the second pillar remained constant, while large withdrawals (> 10%) decreased (and this remains the case if we also incorporate withdrawals from the third pillar).

The likely explanation for this finding is that low-wealth households only have relatively small third-pillar savings. While we do not observe the balances of individual pension savings accounts in the tax data, we do observe annual contributions, and Figure 12 shows that the fraction of renter households contributing more than 6,000 CHF (which would be close to the maximum annual amount) to their third-pillar savings is substantially lower in the low-wealth and low-income categories.<sup>35</sup> This can be explained by the fact that contributions to third-pillar savings are voluntary, that low-wealth/low-income households are more likely to be liquidity constrained and, due to tax progression, that they benefit less from the associated tax deductibility.

In sum, the patterns documented in this section provide additional support for the interpretation of the earlier findings, namely that the macroprudential policies introduced in 2012 made it more difficult for lower-wealth households to access homeownership, unless they received help from family members via predeath bequests.



Figure 12: Share of Renters Contributing More Than 6,000 CHF to Third-Pillar

Notes: The figure shows the share of renter households contributing more than 6,000 CHF to the voluntary third-pillar savings, conditional on the income and wealth quintile. The maximum amount households are allowed to contribute to the third pillar has gradually increased from 6,365 CHF in 2007 to 6,768 CHF in 2016. The percentage at the top of each bar indicates the relative change in the share before versus after 2012. The sample conditions on households renting in year t - 1.

### 8.4 Robustness Checks

#### 8.4.1 Timing of the Introduction of the Macroprudential Policies

As described in Section 2, the introduction of the macroprudential policies occured gradually. While the first policy change was announced in June 2012, it became effective in July 2012 and allowed for a transition period of 5 months. For this reason, we verify whether our results still hold when we use two alternative assumptions on the timing. First, we treat the policies as active from 2013 to 2016. Second, we drop all observations from 2012.

We find that our results are robust to both alternatives. Table 6 shows the effect of predeath

<sup>&</sup>lt;sup>35</sup>In Appendix Figure A.9, we show analogous results for the mean contribution to the third pillar instead of the share of households contributing more than 6,000 CHF. The patterns are very similar.

bequests on the probability of transitioning into homeownership for the two alternative definitions. In Column (1), we set the dummy for active macroprudential policies equal to one from 2013 to 2016. In Column (2), we estimate the model without the observations from 2012. The effect of receiving a predeath bequest on the probability of transitioning into homeownership is very close to our baseline estimate in Table 2. The coefficient on the interaction of the predeath bequest with the macroprudential policy dummy in Columns (1) and (2) is larger. Thus, if anything, our main result is stronger under these alternative definitions.

Δ НО	(1) Dummy 2013	(2) without 2012
Transfer=1	11.85***	11.99***
	(0.25)	(0.27)
$MP_t = 1$	1.37***	1.22***
$\times$ Transfer=1	(0.39)	(0.41)
Year FE $\times$ MS Region FE	Yes	Yes
Main Controls	Yes	Yes
Age FE	Yes	Yes
Observations	780,955	703,906
$ar{y}$	3.28	3.30

Table 6: Robustness Checks for Different Definitions of the Macroprudential Policy Dummy

Notes: The table shows the effect of receiving a predeath bequest on the probability of transitioning into homeownership using different definitions of the dummy for the introduction of macroprudential policies. In Column (1), we set the macroprudential policy dummy equal to 1 for 2013 to 2016. In Column (2), we drop observations from 2012 completely. Transfer is a dummy for a predeath bequest that takes the value of one if the transfer is  $\geq$  CHF 1,000 and zero otherwise. Main controls include lag income, having children, financial wealth, and income ventiles at first observation.  $\Delta$ HO indicates whether a household transitioned into homeownership. Regressions are calculated for households renting in the previous year t - 1.  $MP_t$  is a dummy indicating when the macroprudential policies are active; in these specifications, this dummy is = 1 for 2013 to 2016.  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.

#### 8.4.2 Change in Preferences among Age Groups

Preferences over tenure choices among age groups might change over time. For example, after 2012, homeownership might have become more desirable for households where the mean age of the main taxpayer and the spouse is between 30 and 35. Separate age and year fixed effects do not absorb such a potential change in preferences. For this reason, we include an additional control variable and interact the year of an observation with a variable that groups households according to their mean age in 5 year bins.

Appendix Table A.9 provides evidence that our results are robust to the inclusion of this additional control variable. Column (1) shows the effect of receiving a predeath bequest on the probability of transitioning into homeownership without the additional control variable. Column (2) adds the additional control variable. Columns (3) and (4) show the analogous regressions replacing the dummy for receiving a predeath bequest with the categorical variables for the size of the predeath bequest. The estimates remain robust across all specifications. Thus, we conclude that the additional effect of predeath bequests after 2012 cannot be explained by a change in preferences over tenure choices among different age groups.

#### 8.4.3 External Validity

To further assess the external validity of our results, we exploit the nationwide Swiss Household Panel (SHP) data.<sup>36</sup> The advantage of this data set is that it is representative for the entire country, and that we can include households without restrictions on their civil status. However, compared to the administrative data set from the canton of Bern, the SHP data is only a sample and does not contain the universe of taxpayers. Moreover, it provides just one transfer variable and does not allow distinguishing between inheritances and predeath bequests.

Overall, our main results also hold in the SHP data. Wealth transfers have a significant and positive effect on the probability of transitioning into homeownership. After 2012, we observe a stronger effect of wealth transfers, even though the effect is estimated imprecisely due to the limited number of observations and therefore not statistically significant. Reassuringly and similar to the results for the canton of Bern, wealth transfers with a size from CHF 50'000-100'000 have the strongest effect on the probability of transitioning into homeownership after 2012. Details can be found in Appendix D.

The stronger effect of predeath bequests on access to homeownership after the introduction of macroprudential policies is likely not unique to Switzerland. Research conducted in both the United States (Bond and Eriksen, 2021; Brandsaas, 2021) and the Euro area (Spilerman and Wolff, 2012; Mathä et al., 2017) provides similar evidence on the importance of intergenerational wealth transfers in facilitating homeownership. Moreover, these jurisdictions have also implemented comparable macroprudential measures (e.g. caps on LTV or payment-to-income ratios), which have tightened borrowing restrictions on households.

## 9 Conclusion

Using administrative tax data from Switzerland, we study how the introduction of macroprudential policies affects the propensity of households to become homeowners and the borrowing constraints they face. We identify borrowing constraints by analyzing the effect of receiving a predeath bequest on renter households' probability of transitioning into homeownership. We find that the yearly share of renter households transitioning into homeownership decreased from an average of 3.4% in the four years prior to the introduction of the macroprudential policies to 3.0% in the four years afterward. However, this decrease is not present for households that could draw from family wealth via predeath bequests. As borrowing constraints tightened, predeath bequests have become more important for financing the transition into homeownership, especially for young and middle-aged households. We also find similar evidence at the intensive margin predeath bequests and wealth have stronger effects on the purchase price of homes acquired after the introduction of macroprudential policies. Finally, the effects appear to be persistent, and we do not find evidence that renters have adjusted their saving behavior since the policies were introduced.

Our results have implications for the discussion surrounding macroprudential policies. In

<sup>&</sup>lt;sup>36</sup>The SHP project is based at the Swiss Centre of Expertise in the Social Sciences (FORS) and financed by the Swiss National Science Foundation.

Switzerland, these policies have aimed at countering potentially damaging developments in the mortgage and real estate markets, and at strengthening the resilience of the banking system. If effective, macroprudential policies reduce the likelihood and depth of a housing market downturn. Among other things, this happens by tightening borrowing constraints with the aim of preventing households from taking on excessive debt. The reduced ownership propensities of low-wealth and low-income households suggest that the macroprudential policies in Switzerland achieve this aim. At the same time, such policies could have distributional consequences to the extent that homeownership has potential long-run wealth benefits. Some households are able to overcome the tighter constraints via predeath bequests, but this is certainly not an option for all households, as family wealth is highly heterogeneous. To the extent that homeownership has potential long-run wealth benefits, such policies therefore likely also have distributional consequences. A full evaluation of this aspect should, however, also take into account the effects of the policies on home prices, which we have not attempted to study in this work.

## References

- AASTVEIT, K. A., R. JUELSRUD, AND E. GETZ WOLD (2022): "The leverage-liquidity trade-off of mortgage regulation," Norges Bank Working Paper 6/2022.
- ACHARYA, V. V., K. BERGANT, M. CROSIGNANI, T. EISERT, AND F. J. MCCANN (2022): "The Anatomy of the Transmission of Macroprudential Policies," *Journal of Finance*, 77, 2533–2575.
- AUER, R., A. MATYUNINA, AND S. ONGENA (2022): "The Countercyclical Capital Buffer and the Composition of Bank Lending," *Journal of Financial Intermediation*, 52, 100965.
- BALKE, K. K., M. KARLMANN, AND K. KINNERUD (2023): "Down-payment requirements: Implications for portfolio choice and consumption," Working Paper.
- BASTEN, C. (2020): "Higher Bank Capital Requirements and Mortgage Pricing: Evidence from the Counter-Cyclical Capital Buffer," *Review of Finance*, 24, 453–495.
- BEHNCKE, S. (2023): "Effects of Macroprudential Policies on Bank Lending and Credit Risks," Journal of Financial Services Research, 63, 175–199.
- BENETTON, M., P. BRACKE, J. F. COCCO, AND N. GARBARINO (2022): "Housing Consumption and Investment: Evidence from Shared Equity Mortgages," *Review of Financial Studies*, 35, 3525–3573.
- BLICKLE, K. AND M. BROWN (2019): "Borrowing Constraints, Home Ownership and Housing Choice: Evidence from Intra-Family Wealth Transfers," *Journal of Money, Credit and Banking*, 51, 539–580.
- BOND, S. A. AND M. D. ERIKSEN (2021): "The role of parents on the home ownership experience of their children: Evidence from the health and retirement study," *Real Estate Economics*, 49, 433–458.
- BRANDSAAS, E. E. (2021): "Illiquid Homeownership and the Bank of Mom and Dad," Working paper, University of Wisconsin-Madison.

- BRÜLHART, M., J. GRUBER, M. KRAPF, AND K. SCHMIDHEINY (2022): "Behavioral Responses to Wealth Taxes: Evidence from Switzerland," *American Economic Journal: Economic Policy*, 14, 111–150.
- BÜTLER, M. AND S. STADELMANN (2020): "Building on a pension: Second pillar wealth as a way to finance real estate?" *Journal of the Economics of Ageing*, 17, 100261.
- COIBION, O., Y. GORODNICHENKO, L. KUENG, AND J. SILVIA (2017): "Innocent Bystanders? Monetary policy and inequality," *Journal of Monetary Economics*, 88, 70–89.
- DI, Z. X., E. BELSKY, AND X. LIU (2007): "Do homeowners achieve more household wealth in the long run?" *Journal of Housing Economics*, 16, 274–290.
- ENGELHARDT, G. V. AND C. J. MAYER (1998): "Intergenerational transfers, borrowing constraints, and saving behavior: Evidence from the housing market," *Journal of Urban Economics*, 44, 135–157.
- EUROSTAT (2021): "Distribution of population by tenure status, type of household and income group - EU-SILC survey," Retrieved from https://ec.europa.eu/eurostat/databrowser/ view/ILC\_LVH002\_\_custom\_1122592/default/table?lang=en.
- FEDERAL STATISTICAL OFFICE (2019a): "Bilanz der ständigen Wohnbevölkerung, nach Kanton und Stadt, 1999-2019," Retrieved from https://www.bfs.admin.ch/bfs/de/home/statist iken/bevoelkerung.assetdetail.13707271.html.

(2019b): "MS-Regionen," Retrieved from https://www.bfs.admin.ch/bfs/de/home/s tatistiken/raum-umwelt/nomenklaturen/msreg.assetdetail.415729.html.

FEDERAL STATISTICAL OFFICE (2020a): "Einzahlungen in die Säule 3a, in Prozent der erwerbstätigen Bevölkerung zwischen 25-63/64 Jahren, nach Arbeitsmarktstatus, Altersgruppen, Bildung und Geschlecht," Retrieved from https://www.bfs.admin.ch/bfs/en/home/statist ics/catalogues-databases.assetdetail.13307257.html.

(2020b): "Entwicklung der Nominallöhne, der Konsumentenpreise und der Reallöhne," Retrieved from https://www.bfs.admin.ch/bfs/en/home/statistics/work-income/surv eys/sli.assetdetail.13067305.html.

(2020c): "Household income and expenditure," Retrieved from https://www.bfs.admi n.ch/bfs/en/home/statistics/economic-social-situation-population/income-consum ption-wealth/household-budget.html.

(2020d): "ThemaKart map boundaries - Set 2020," Retrieved from https://www.bfs. admin.ch/bfs/en/home/statistics/regional-statistics/base-maps/cartographic-bas es.assetdetail.11927607.html.

— (2023): "Household Budget Survey, 2006 - 2017," www.habe.bfs.admin.ch.

FUSTER, A. AND B. ZAFAR (2016): "To Buy or Not to Buy: Consumer Constraints in the Housing Market," *American Economic Review*, 106, 636–40.

(2021): "The Sensitivity of Housing Demand to Financing Conditions: Evidence from a Survey," *American Economic Journal: Economic Policy*, 13, 231–65.

GALLI, A. AND R. ROSENBLATT-WISCH (2022): "Analysing households' consumption and saving patterns using tax data," Working Paper 3/2022, Swiss National Bank.

- GOODMAN, L. S. AND C. MAYER (2018): "Homeownership and the American Dream," *Journal* of Economic Perspectives, 32, 31–58.
- GOVERNMENT ACCOUNTABILITY OFFICE (2005): "Mortgage Finance: Action Needed to Help FHA Manage Risks from New Mortgage Loan Products," Report GAO-05-194, Washington, D.C.
- GRAND COUNCIL OF THE CANTON OF BERN (2014): "Gesetz über die Erbschafts- und Schenkungssteuer (ESchG), Artikel 9," https://www.belex.sites.be.ch/frontend/versions/195?locale=de.
- GUISO, L. AND T. JAPPELLI (2002): "Private transfers, borrowing constraints and the timing of homeownership," *Journal of Money, Credit, and Banking*, 34, 315–339.
- HAURIN, D. R., P. H. HENDERSHOTT, AND S. M. WACHTER (1997): "Borrowing constraints and the tenure choice of young households," *Journal of Housing Research*, 8, 137–154.
- JANN, B. AND R. FLUDER (2015): "Erbschaften und Schenkungen im Kanton Bern, Steuerjahre 2002 bis 2012," Tech. rep., Universität Bern.
- KANTON BERN (2020): "Gesetz betreffend die Handänderungssteuer," Retrieved from https://www.belex.sites.be.ch/frontend/versions/1969?locale=de.
- KINGHAN, C., Y. MCCARTHY, AND C. O'TOOLE (2019): "How do macroprudential loan-tovalue restrictions impact first time home buyers? A quasi-experimental approach," *Journal of Banking & Finance*, 105678.
- KUHN, U. AND M. GRABKA (2018): "Homeownership and Wealth in Switzerland and Germany," in *Social Dynamics in Swiss Society*, Springer, Cham, 175–185.
- LINNEMAN, P. AND S. WACHTER (1989): "The Impacts of Borrowing Constraints on Homeownership," *Real Estate Economics*, 17, 389–402.
- LUSTIG, H. N. AND S. G. VAN NIEUWERBURGH (2005): "Housing collateral, consumption insurance, and risk premia: An empirical perspective," *Journal of Finance*, 60, 1167–1219.
- MATHÄ, T. Y., A. PORPIGLIA, AND M. ZIEGELMEYER (2017): "Household wealth in the euro area: The importance of intergenerational transfers, homeownership and house price dynamics," *Journal of Housing Economics*, 35, 1–12.
- PEYDRÓ, J.-L., F. RODRIGUEZ TOUS, J. TRIPATHY, AND A. ULUC (2020): "Macroprudential policy, mortgage cycles and distributional effects: Evidence from the UK," Bank of England Working Paper 866.
- SAIKI, A. AND J. FROST (2014): "Does unconventional monetary policy affect inequality? Evidence from Japan," *Applied Economics*, 46, 4445–4454.
- SCHNEIDER, M. AND K. WAGNER (2015): "Housing Markets in Austria, Germany and Switzerland," *Monetary Policy & the Economy*, 1, 42–58.
- SODINI, P., S. VAN NIEUWERBURGH, R. VESTMAN, AND U. VON LILIENFELD-TOAL (2023): "Identifying the Benefits from Homeownership: A Swedish Experiment," *American Economic Review*, 113, 3173–3212.
- SPILERMAN, S. AND F.-C. WOLFF (2012): "Parental wealth and resource transfers: How they matter in France for home ownership and living standards," *Social Science Research*, 41, 207–223.

- STEUERVERWALTUNG KANTON BERN (2020): "Erläuterungen zum steuerlichen Bewertungssystem von Grundstücken und Liegenschaften," Wegleitungen.
- SWISS FINANCIAL MARKET SUPERVISORY AUTHORITY FINMA (2014): "Mortgage financing: FINMA approves amended self-regulation," Accessed June 2022, retrieved from https://ww w.finma.ch/en/news/2014/07/mm-selbstregulierung-hypothekarbereich-20140702/.
- SWISS NATIONAL BANK (2012): "Swiss National Bank Financial Stability Report," Financial Stability Report 2012.
- (2020): "SNB data portal," Retrieved from https://www.snb.ch/en/iabout/stat/id /statpub\_dataportal.
- TRACEY, B. AND N. VAN HOREN (2021): "The consumption response to borrowing constraints in the mortgage market," Bank of England Working Paper 919.

(2023): "Housing Wealth Inequality and Mortgage Market Stimulus," Working paper.

- TURNER, T. M. AND H. LUEA (2009): "Homeownership, wealth accumulation and income status," *Journal of Housing Economics*, 18, 104–114.
- TZUR-ILAN, N. (2023): "Adjusting to Macroprudential Policies: Loan-to-Value Limits and Housing Choice," *Review of Financial Studies*, 36, 3999–4044.
- VAN BEKKUM, S., M. GABARRO, R. M. IRANI, AND J.-L. PEYDRÓ (2020): "Take It to the Limit? The Effects of Household Leverage Caps," Working paper.
- WEHRMÜLLER, A. (2014): "TENLAW: Tenancy Law and Housing Policy in Multi-level Europe National Report for Switzerland," Retrieved from http://www.iut.nu/wp-content/uplo ads/2017/03/National-Report-for-Switzerland.pdf.
- WHITE, G. F. AND P. T. SCHOLLAERT (1993): "Home Ownership and Well-Being," *Housing* and Society, 20, 31–40.

## Appendix – For Online Publication

## A Additional Figures and Tables



Figure A.1: Age Histogram for Households in Bern

Notes: The figure shows age distribution separately for all households in the sample and households that rented in year t-1 and then transitioned into homeownership in year t for the canton of Bern. The vertical lines indicate the median age for each group of households.



Figure A.2: Cumultative Distribution of LTV Ratios of New Homebuyers in Bern

*Notes:* The figure shows how the cumulative distribution of the estimated LTV ratios of originated mortgage loans to new homebuyers changed in the canton of Bern between the periods of 2007-2011 and 2012-2016. It is based on households who voluntarily disclose the purchase price of the property in their tax declaration when they buy a home. Note that LTV ratios based on tax rates contain measurement error because the mortgage amount is not known exactly (it is proxied by the total change in reported household debt) and the reported purchase price may understate the true value of the property in case of non-arm's length transactions. The figure excludes loans with estimated LTV ratios below 10% and above 110%, and winsorizes LTV ratios at 50 and 100%.



Figure A.3: MS-regions of Switzerland

*Notes:* The figure shows all 106 MS-regions of Switzerland (FSO, 2020c). The MS-regions are small labour market areas with a functional orientation towards centres and are characterized by a certain spatial homogeneity. Highlighted are the canton of Bern and the canton of Lucerne. Dark grey lines show cantonal borders whereas light grey lines indicate different MS-regions.



Figure A.4: Share of transfers conditional on having received a positive transfer

Notes: The figure shows the distribution of predeath bequests and inheritances over time, conditional on households who received a positive transfer of CHF > 1000. Note that the higher share of predeath bequests of more than 100,000 CHF in 2011 is mainly due to the anticipation of a possible retroactive introduction of inheritance tax from January 1, 2012. We record a larger number of predeath bequests above 500,000 CHF in 2011. This is most likely due to a precautionary measure taken by households in order to avoid the impending inheritance tax by passing on large portions of their assets to their future heirs by way of a gift in 2011 (Jann and Fluder, 2015). The tax ended up not being introduced.



Figure A.5: Share of Renter Households Receiving a Transfer, by Wealth Quintile

Notes: The figure shows the annual shares of renter households receiving a predeath bequest (Panel A) or inheritance (Panel B) of a given size, conditional on the lagged wealth quintile. The wealth quintiles are calculated over all households renting in year t - 1.



Figure A.6: Share of Renter Households Receiving a Transfer, by Income Quintile

Notes: The figure shows the annual shares of renter households receiving a predeath bequest (Panel A) or inheritance (Panel B) of a given size, conditional on the lagged income quintile. The income quintiles are calculated over all households renting in year t - 1.



Figure A.7: Share of Households Transitioning into Homeownership using Withdrawals from Pension Funds, by Income Quintile

Notes: The figure shows the shares of households withdrawing pension savings from the second pillar (panel A) or the third pillar (panel B) to finance the transition into homeownership, conditional on their position in the income distribution. The sample conditions on all households renting in year t - 1 and buying a home in year t. The percentage at the top of each bar indicates the relative change in the share before versus after 2012. The income quintiles are calculated over all households renting in t - 1.





Figure A.8: Share of Households Withdrawing Pension Funds Higher or Lower than 10% of the Purchase Price

*Notes:* The figure shows the share of households withdrawing money from pension savings corresponding to more than 10% or less than 10% of the reported price of the newly purchased property. Panel (a) shows the share of households withdrawing from the second-pillar pension fund. Panel (b) shows the share of households withdrawing from the third-pillar voluntary savings account. Panel (c) shows combined withdrawals from both pillars. The percentage at the top of each bar indicates the relative change in the share before versus after 2012. Note that these shares are calculated based on self-reported purchase prices in the tax declaration and may therefore contain some noise.



Figure A.9: Mean Renter Contributions to Third-Pillar Savings

*Notes:* The figure shows the mean amount in CHF that renters contributed to the voluntary third-pillar savings before and after 2012, conditional on their income or wealth quintile. The percentage at the top of each bar indicates the relative change in the mean amount before versus after 2012. The maximum amount households are allowed to contribute to the third pillar gradually increased from 6,365 CHF in 2007 to 6,768 CHF in 2016.

(1)	(2)	(3)
Announced	Effective	Policy
June 2012	July 2012, with a 5 month transition pe- riod	The Swiss Bankers Association tightened the down-payment requirements in its catalogue of self-regulations. Under the new requirements, home buyers need to finance at least 10% of the purchase price with "hard" equity capital, without drawing from second-pillar pension savings.
June 2012	January 2013	The Swiss Federal Council (the executive branch of the Swiss government) raised banks' capital requirements for originated mortgage loans with high LTV ratios: by January 2013, the risk-weights for the loan tranche exceeding an LTV ratio of $80\%$ increased from $75\%$ to $100\%$ .
February 2013	September 2013	The Swiss Federal Council activated the sectoral countercyclical capital buffer (CCyB), requiring banks to hold additional common equity Tier 1 (CET1) capital on domestic residential mortgage loans. The CCyB was set to 1% of a bank's relevant risk-weighted assets.
January 2014	June 2014	The Swiss Federal Council increased the sectoral CCyB to $2\%$ of a bank's relevant risk-weighted assets.
June 2014	September 2014, with a 5 month transition period	The Swiss Bankers Association tightened the amortisation structure in its catalogue of self-regulations. New mortgages must be amortised to a LTV of two-thirds within 15 years, subject to linear repayment.

*Notes:* The table shows the timeline of the introduction of Macroprudential Policies in Switzerland from 2012 to 2016. Sources: Behncke (2023); Swiss Financial Market Supervisory Authority FINMA (2014)

	(1) Mean	(2) Mean	(3) Difference	(4) Std.	(5) N	(6) N
				Error		
	Price reported	No Price reported			Price reported	No Price reported
Age	44.18	41	3.18***	.14	15,339	10,365
Received an Inheritance $(0/100)$	9.69	5.91	3.77***	.35	15,339	10,365
Received a Predeath B equest $(0/100)$	23.9	26.56	$-2.66^{***}$	.55	$15,\!339$	10,365
Lag Income (in kCHF)	115.53	118.36	$-2.83^{**}$	1.06	15,339	10,365
Lag Wealth (in kCHF)	190.6	160.68	29.92***	6.3	15,339	10,365
Has Children $(0/100)$	66.56	74.02	$-7.46^{***}$	.58	15,339	10,365
Year	2011.19	2011.32	$-0.12^{***}$	.04	15,339	10,365
Price-to-Rent ratio $(100 = 2007)$	119.55	120.52	$-0.97^{***}$	.16	15,339	10,365

Table A.2: Intensive Margin - Comparison of Reporters and Non-reporters

Notes: The table shows the characteristics of households that are not reporting the purchase price and those households reporting the purchase price in the tax declaration. Reporting the purchase price in the tax declaration is voluntary. Column (3) shows the difference in means for the characteristics of the households in the two groups. The stars indicate that the difference in means for all characteristics according to a t-test is statistically significant at p < 0.01 for all characteristics. Std. indicates the standard error of the difference and N indicates the number of observations for those who report the purchase price and those who do not, respectively. The Price-to-Rent ratio is the ratio of the price and rent indices at the MS-region level of each household.

	(1) $\Delta HO$	(2) ΔΗΟ	(3) ΔΗΟ	(4) ΔΗΟ	(5) ΔΗΟ	(6) ΔΗΟ
Transfer=1	13.59***	12.45***	12.00***			
	(0.27)	(0.28)	(0.27)			
$MP_t = 1$	0.86**	0.81**	0.77**			
$\times$ Transfer=1	(0.38)	(0.38)	(0.38)			
kCHF 1 to 10				0.86**	0.59*	0.30
				(0.35)	(0.35)	(0.35)
kCHF 10 to 25				3.73***	3.05***	2.77***
				(0.34)	(0.35)	(0.35)
kCHF 25 to 50				9.97***	8.97***	8.58***
				(0.58)	(0.59)	(0.59)
kCHF 50 to 100				18.65***	17.32***	16.82***
				(0.69)	(0.70)	(0.69)
kCHF 100 or more				32.95***	31.04***	30.35***
				(0.76)	(0.77)	(0.77)
$MP_t = 1$				-0.26	-0.40	-0.38
$\times$ kCHF 1 to 10				(0.46)	(0.47)	(0.47)
$MP_t = 1$				$0.85^{*}$	0.72	0.62
$\times$ kCHF 10 to 25				(0.49)	(0.50)	(0.50)
$MP_t = 1$				2.25***	2.11**	2.10**
$\times$ kCHF 25 to 50				(0.86)	(0.87)	(0.87)
$MP_t = 1$				2.29**	2.19**	2.15**
$\times$ kCHF 50 to 100				(1.00)	(1.01)	(1.00)
$MP_t=1$				0.11	0.38	0.35
$\times$ kCHF 100 or more				(1.05)	(1.06)	(1.06)
Year FE $\times$ MS Region FE	Yes	Yes	Yes	Yes	Yes	Yes
Main Controls	No	Yes	Yes	No	Yes	Yes
Age	No	No	Yes	No	No	Yes
Observations	828,517	780,955	780,955	828,517	780,955	780,955
$ar{y}$	3.22	3.28	3.28	3.22	3.28	3.28

Table A.3: Additional Model Specifications for the Effect of a Predeath Bequest on Homeownership

Notes: The table shows the effect of a predeath bequest on the probability of a household transitioning into homeownership for different model specifications. In Columns (1) to (3), "Transfer" is a dummy equal to one if a household received a transfer of at least CHF 1,000 in year t or t - 1, and zero otherwise. Columns (4) to (6) use categorical variables for different transfer sizes (omitted category: households who receive no transfer). Main controls include lag income, having children, financial wealth and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\Delta$ HO indicates whether a household transitioned into homeownership. Regressions calculated conditional on households renting in the previous year t - 1.  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.

	Growth: Below Median	Growth: Above Median	Level: Below Median	Level: Above Median
	(1)	(2)	(3)	(4)
	$\Delta HO$	$\Delta HO$	$\Delta HO$	$\Delta HO$
Transfer=1	11.98***	12.03***	11.15***	12.87***
	(0.40)	(0.38)	(0.38)	(0.39)
$MP_t = 1$	$1.06^{*}$	0.55	2.22***	-0.65
$\times$ Transfer=1	(0.55)	(0.53)	(0.54)	(0.54)
Year FE $\times$ MS Region FE	Yes	Yes	Yes	Yes
Main Controls	Yes	Yes	Yes	Yes
Age FE	Yes	Yes	Yes	Yes
Observations	369,443	411,512	$372,\!105$	408,850
$ar{y}$	3.52	3.06	3.72	2.89

Table A.4: Effect of a Predeath Bequest for Regions with Different Price Dynamics

Notes: The table shows the effect of a predeath bequest on the probability of transition into homeownership. The columns refer to different samples. In Columns (1) and (2), we split the sample across households that live in regions with below or above median price-to-rent ratio growth, respectively. In Columns (3) and (4), we split the sample across households that live in regions with below or above median price-to-rent ratio, respectively. "Transfer" is a dummy equal to one if a household received a transfer of at least CHF 1,000 in year t or t - 1, and zero otherwise. Main controls include lag income, having children, financial wealth and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\Delta$ HO indicates whether a household transitioned into homeownership. Regressions calculated conditional on households renting year t - 1.  $\bar{y}$  is mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.

	Predeath Bequest		
	(1)	(2)	
	ln PP	$\ln PP$	
Transfer=1	0.09***		
	(0.02)		
$MP_{t,12}=1 \times Transfer=1$	0.03		
	(0.03)		
kCHF 1 to 10		-0.03	
		(0.12)	
kCHF 10 to 25		-0.03	
		(0.05)	
kCHF 25 to 50		0.03	
		(0.04)	
kCHF 50 to 100		0.04	
		(0.03)	
kCHF 100 or more		0.18***	
		(0.03)	
${\rm MP}_{t,12}{=}1$ $\times$ kCHF 1 to 10		0.01	
		(0.16)	
$MP_{t,12}=1 \times kCHF$ 10 to 25		0.02	
		(0.07)	
${\rm MP}_{t,12}{=}1$ × kCHF 25 to 50		0.03	
		(0.06)	
${\rm MP}_{t,12}{=}1$ × kCHF 50 to 100		0.11**	
		(0.05)	
${\rm MP}_{t,12}{=}1$ $\times$ kCHF 100 or more		-0.01	
		(0.04)	
Year FE $\times$ MS Region FE	Yes	Yes	
Main Controls	Yes	Yes	
Age FE	Yes	Yes	
Observations	10,365	10,365	
$R^2$	0.20	0.20	
$ar{y}$	13.02	13.02	

Table A.5: Effect of Different Transfer Sizes on the Log Purchase Price

Notes: Column (1) shows the effect of receiving a transfer on the log purchase price of the new property. Column (2) uses categorical variables for different transfer sizes (omitted cateogry: households who receive no transfer). Main controls include lag income, having children, financial wealth, and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\bar{y}$  indicates the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the year × MS-Region level.

	Baseline	Lag Price-to-Rent Ratio	Lag Price
	(1)	(2)	(3)
	$\ln PP$	$\ln PP$	$\ln PP$
Predeath Bequest=1	0.09***	0.01	0.10
	(0.02)	(0.17)	(0.14)
$MP_{t,12}=1 \times Predeath Bequest=1$	0.03	0.03	0.04
	(0.03)	(0.03)	(0.04)
Predeath Bequest=1 $\times$ Lag Price-to-Rent Ratio		0.00	
		(0.00)	
Predeath Bequest=1 $\times$ Lag Price			-0.00
			(0.00)
Year FE $\times$ MS Region FE	Yes	Yes	Yes
Main Controls	Yes	Yes	Yes
Age FE	Yes	Yes	Yes
Observations	10,365	10,365	10,365
$R^2$	0.20	0.20	0.20
$ar{y}$	13.02	13.02	13.02

Table A.6: Intensive Margin - Interaction with Price Indicators

Notes: The table shows the effect of receiving a predeath bequest on log purchase price (ln PP). Column (1) shows the baseline results. Columns (2) and (3) show the effect of receiving a predeath bequest when controlling for the interaction of the predeath bequest with the lag price-to-rent ratio as well as the lag price index. Main controls include lag income, having children, financial wealth and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016). Regressions calculated for all households renting in the previous year t-1.  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the year  $\times$  MS-region level.

	Growth: Below Median	Growth: Above Median	Level: Below Median	Level: Above Median
	(1)	(2)	(3)	(4)
	$\ln \mathrm{PP}$	$\ln PP$	$\ln PP$	$\ln PP$
Predeath Bequest=1	0.09***	0.10***	0.03	$0.14^{***}$
	(0.03)	(0.03)	(0.03)	(0.03)
$MP_{t,12}=1$	0.05	-0.00	$0.07^{*}$	-0.00
$\times$ Predeath Bequest=1	(0.04)	(0.04)	(0.04)	(0.04)
Year FE $\times$ MS Region FE	Yes	Yes	Yes	Yes
Main Controls	Yes	Yes	Yes	Yes
Age FE	Yes	Yes	Yes	Yes
Observations	5,981	4,377	$5,\!549$	4,807
$R^2$	0.19	0.18	0.17	0.17
$ar{y}$	12.95	13.13	12.90	13.17

Table A.7: Intensive Margin Estimation Conditional on Price Dynamics

Notes: The table shows the effect of a predeath bequest on the log purchase price (ln PP). The columns refer to different samples. In Columns (1) and (2), we split the sample across households that live in regions with below or above median price-to-rent ratio growth, respectively. In Columns (3) and (4), we split the sample across households that live in regions with below or above median price-to-rent ratio, respectively. "Predeath Bequest" is a dummy equal to one if a household received a transfer of at least CHF 1,000 in year t or t - 1, and zero otherwise. Main controls include lag income, having children, financial wealth and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016). Regressions calculated conditional on households renting year t - 1.  $\bar{y}$  is mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the year × MS-region level.

		Predeath Bequest			Inheritance	
	(1) ln PP	(2)ln PP	(3) ln PP	(4) ln PP	(5) ln PP	$(6)\\\ln \mathrm{PP}$
Transfer=1	0.11***	0.10***	0.09***	-0.03	-0.02	0.01
	(0.02)	(0.02)	(0.02)	(0.03)	(0.03)	(0.03)
$MP_{t,12}=1 \times Transfer=1$	0.02	0.03	0.03	0.04	0.06	0.06
	(0.03)	(0.03)	(0.03)	(0.05)	(0.05)	(0.05)
Year FE $\times$ MS Region FE	Yes	Yes	Yes	Yes	Yes	Yes
Main Controls	No	Yes	Yes	No	Yes	Yes
Age	No	No	Yes	No	No	Yes
Observations	11,002	10,368	10,365	11,002	10,368	10,365
$R^2$	0.14	0.19	0.20	0.13	0.18	0.19
$ar{y}$	13.02	13.02	13.02	13.02	13.02	13.02

Table A.8: Different Model Specifications for the Effect of a Transfer on the Log Purchase Price

Notes: The table shows the effect of a transfer (predeath bequest or inheritance) on the log purchase price of the new property for different model specifications. Main controls include lag income, having children, financial wealth and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the year × MS-region level.

	(1) AHO	(2) AHO	(3) AHO	(4) AHO
	ΔΠΟ	ΔΠΟ	ΔΠΟ	Δησ
Transfer=1	12.00***	11.93***		
	(0.27)	(0.27)		
$MP_t = 1 \times Transfer = 1$	0.77**	0.92**		
	(0.38)	(0.38)		
kCHF 1 to 10			0.30	0.25
			(0.35)	(0.35)
kCHF 10 to 25			2.77***	$2.71^{***}$
			(0.35)	(0.35)
kCHF 25 to $50$			8.58***	8.50***
			(0.59)	(0.59)
kCHF 50 to 100			16.82***	16.72***
			(0.69)	(0.69)
kCHF 100 or more			30.35***	30.25***
			(0.77)	(0.77)
$MP_t = 1 \times kCHF \ 1 \text{ to } 10$			-0.38	-0.27
			(0.47)	(0.47)
$MP_t = 1 \times kCHF \ 10 \text{ to } 25$			0.62	0.74
			(0.50)	(0.50)
$MP_t = 1 \times kCHF$ 25 to 50			2.10**	2.25***
			(0.87)	(0.87)
$MP_t = 1 \times kCHF 50$ to 100			2.15**	2.32**
			(1.00)	(1.00)
$MP_t = 1 \times kCHF \ 100 \text{ or more}$			0.35	0.54
-			(1.06)	(1.06)
Year FE $\times$ MS Region FE	Yes	Yes	Yes	Yes
Main Controls	Yes	Yes	Yes	Yes
Age FE	Yes	Yes	Yes	Yes
Year FE $\times$ 5 Year Age Groups	No	Yes	No	Yes
Observations	780,955	780,947	780,955	780,947
$ar{y}$	3.28	3.28	3.28	3.28

Table A.9: Additional Fixed Effects Absorbing Shifts in Preferences for Housing Tenure Choice

Notes: The table shows the effect of receiving a predeath bequest on the probability of transition into homeownership. It compares two different specifications. In Column (1), we show our baseline model. In Column (2), we add an additional fixed effect from the interaction of the year and five year age group. In Column (3), we have the baseline model specification using a categorical variable for the transfer size. In Column (4), we add to this specification the fixed effect of the interaction of the year and five year age group. The dummy of a transfer is equal to one if the household receives a predeath bequest  $\geq$  CHF 1,000. The additional fixed effect absorbs potential shifts in preferences for housing tenure choice across age groups. Main controls include lag income, having children, financial wealth, and income ventiles at first observation.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\Delta$ HO indicates whether a household transitioned into homeownership. Regressions are calculated for households renting in the previous year t - 1.  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.

## B Lucerne Tax Data

### **B.1** Summary Statistics from Lucerne

	(1) Mean	(2) Std. Dev.	(3) N
$\Delta \mathrm{HO}~(0/100)$	3.0	17.0	498,654
Age	53.5	16.6	$498,\!654$
Share of people with age $\leq 35~(0/100)$	15.9	36.6	$498,\!654$
$35 < Age \le 50$	33.9	47.3	$498,\!654$
$50 < Age \le 100$	54.4	49.8	$498,\!654$
Lag Income (in kCHF)	87.3	52.1	$498,\!654$
Lag Wealth (in kCHF)	144.7	537.6	$498,\!654$
Has Children $(0/100)$	45.6	49.8	$498,\!654$
Price-to-Rent ratio $(100 = 2007)$	129.8	16.8	498,654

Table B.1: Summary Statistics

Notes: The table shows the summary statistics of all variables for households renting in the previous year t - 1. Variables with (0/100) in parentheses are dummy variables scaled from 0 to 100 to indicate percentages.  $\Delta$ HO refers to the share of households who rented in year t - 1 and transitioned into homeownership in year t. Age refers to the mean age of the main taxpayer. (Lucerne's tax reports do not contain information about the age of the spouse. Note that results from Bern are similar when using the mean age across spouses or only the main taxpayer's age.) The base year of the price-to-rent ratio index is 2007.

### B.2 Descriptive Evidence from Lucerne



Figure B.1: Share of Households Transitioning into Homeownership in Lucerne

Notes: The figure shows the share of households transitioning into homeownership for the canton of Lucerne. It is calculated conditional on all households renting at time t - 1. Horizontal lines indicate means from 2007 to 2011, 2012 to 2016, and 2017 to 2021.



Figure B.2: Age Histogram for Households in Lucerne

Notes: The figure shows age distribution for households who were renting in year t - 1 and transitioned into homeownership in year t as well as the overall age distribution of all households in the sample.



Figure B.3: Share of Households Transitioning into Homeownership by Age Category in Lucerne

Notes: The figure shows the mean share of new homeowners for the canton of Lucerne conditional on the age category. "N" is the number of all renters in year t - 1 in each age category. Horizontal lines indicate means from 2007 to 2011, 2012 to 2016, and 2017 to 2021.

### B.3 Time Variation in Effects of Wealth and Income

The pattern in Lucerne is qualitatively similar to the one in Bern: after 2012, the propensity to enter homeownership decreased relatively more for renters with low income and/or low wealth.



(a) Conditional on Lag Income

(b) Conditional on Lag Financial Wealth

Figure B.4: Share of Households Transitioning into Homeownership by Income and Wealth in Lucerne

Notes: The figure shows the share of households transitioning into homeownership conditional on their lag income and wealth quintile for periods before 2012 and after, respectively for Lucerne. The quintiles are calculated conditional on being a renter in year t-1. The numbers above the bars represent the percentage change in share, comparing 2007-2011 with 2012-2016 and 2012-2016 with 2017-2021, respectively.

## C Results for Nationwide Household Budget Survey

The Household Budget Survey (Federal Statistical Office, 2023) is a cross-sectional data set containing information on income and consumption for a representative household sample in Switzerland from 2006 to 2017. Participating households record all expenses and income incurred during one month. They are guided by experienced specialists through telephone support.

We calculate savings as the residual of disposable income minus consumption. We multiply the monthly values by 12 to convert to yearly values. An exception is "sporadic income," which is not multiplied. As households report monthly values, the saving rate may be negative, as some expenditures occur only in specific months and do not necessarily represent mean expenditures over all months in a year. For instance, the purchase of a car might result in a negative saving rate for a particular household in a given reporting month. Furthermore, we note that the survey does not provide any information about wealth. Similarly, the lack of wealth information could lead to a negative saving rate, in particular for retired households that withdraw from their pension funds or other savings to finance consumption.

To mitigate these effects, in the main analysis below, we focus on households between 25 and 65 years of age and restrict the sample to households with positive saving rates.<sup>1</sup> The steps to calculate savings are summarized in Table C.1. We find that households, on average, have a yearly disposable income of 109,864 CHF from which 77,407 CHF is consumed, leading to savings of 32,457 CHF. Median disposable income, consumption and saving amount to 99,639 CHF, 71,253 CHF, and 22,575 CHF, respectively. We calculate the saving rate as the ratio of savings to disposable income. On average, we find a saving rate of 26%. Given the data restrictions discussed above, this is most likely an overstatement of the true saving rate; however, we are primarily interested in the comparison between owners and renters, and the relative evolution over time, and there is no reason to expect differential bias. Furthermore, we show below that our results are robust to inclusion of all households, including those with negative saving rates.

Figure C.1 shows the yearly saving rate in the sample over time, conditional on the tenure status of households. First, we find that the saving rate is higher after 2012 for both renters and homeowners. Second, we observe that homeowners have, on average, a higher saving rate than renters. In the data, the main reason for the differences in saving rates across tenure status is the higher expenditure for accommodation (rent, or mortgage interest rates) for renters. As a share of total net employment income, renters pay on average 37.0% while homeowners pay 16.6%, which corresponds to 19,796 CHF and 16,203 CHF in nominal terms, respectively.

<sup>&</sup>lt;sup>1</sup>Note that the age corresponds to the mean of the age of the reference person and the age of the partner of the reference person in the household.

	(1)	(2)	(3)
	Mean	Median	Std. Dev.
Gross Income Dependent Employment	110,968	103,077	81,249
+ Gross Income Independent Employment	15,101	0	53,223
- Social Contributions	-15,989	$-14,\!110$	11,713
= Total Net Employment Income	110,080	100,501	74,660
+ AHV/IV/Second-Pillar Income	$5,\!628$	0	18,186
+ Social Insurance Benefits	4,880	0	$11,\!655$
+ Investment Income	$3,\!650$	116	23,000
+ Money Transfers from Households	1,648	0	8,985
<ul> <li>Money Transfers to Households</li> </ul>	$-1,\!919$	0	7,178
+ Sporadic Income	296	81	1,824
- Taxes	$-14,\!398$	-9,974	20,166
= Disposable Income	109,864	99,639	$62,\!353$
– Consumption	77,407	71,253	36,407
= Savings	32,457	22,575	41,089
Consumption Rate (%)	74	75	16
Saving Rate $(\%)$	26	25	16
Observations	20,082		

Table C.1: Summary Statistics HABE

*Notes:* This table shows the summary statistics of all variables used to calculate disposable income, consumption, savings as well as the consumption and saving rate in the HABE data. The consumption and saving rates are ratios to disposable income, in percent. The statistics are calculated on the restricted sample of households with a positive saving rate and aged between 25 and 65 years. The monthly values are multiplied by 12 to get an estimate of yearly values, except for sporadic income. All data are weighted using the sample weights provided by the Swiss Federal Statistics Office.



Figure C.1: Saving Rate Conditional on Tenure Status

*Notes:* The figure shows the yearly average saving rate conditional on the tenure status of the household. Yearly values are calculated by multiplying monthly values by 12, except for sporadic income. The saving rate is calculated as the ratio of savings to disposable income. The sample is restricted to households with a positive saving rate and aged between 25 and 65.

We now test more formally whether the introduction of macroprudential policies led to a differential change in the saving rate between renters and homeowners. To do so, we estimate the following linear regression model:

$$SR_{i,t} = \alpha_{c,t} + \beta_1 Renter_{i,t} + \beta_2 M P_t + \beta_3 Renter_{i,t} \times MP_t + \Gamma HH_{i,t} + \epsilon_{i,t}.$$
 (2)

 $SR_{i,t}$  is the saving rate of a household *i* at time *t*,  $Renter_{i,t}$  is a dummy equal to 1 if the household is a renter and 0 if a homeowner, and  $MP_t$  takes the value of 1 from 2012 onward when macroprudential policies are in force, and 0 before.  $HH_{i,t}$  is a vector of control variables at the household level. It includes the income class of the household, civil status, age fixed effects, whether the household has any children and a control for the employment status.  $\alpha_{c,t}$  are canton  $\times$  year fixed effects.

Table C.2 presents the results. In our baseline results in column (1), we find that renters have a 1.24 percentage points lower saving rate than homeowners. Furthermore, the renter saving rate is an additional 1.52 percentage points lower than the saving rate of homeowners after the introduction of macroprudential policies.

In column (2), we include also negative saving rates. While the overall difference in saving rates between renters and homeowners is not statistically significant anymore, the saving rate is lower for renters after the introduction of macroprudential policies. In column (3), we show the results without age restrictions and including negative saving rates. The results are similar as the saving rate of renters is significantly lower after the introduction of macroprudential policies.

	Baseline	Including negative $SR_t$	No Age Restriction
	(1)	(2)	(3)
	$\mathrm{SR}_t$	$\mathrm{SR}_t$	$\mathrm{SR}_t$
Renter=1	-1.24***	0.69	0.10
	(0.39)	(0.57)	(0.53)
Renter= $1 \times MP_{t,12} = 1$	-1.52***	-1.69**	-1.54**
	(0.52)	(0.76)	(0.69)
Year FE $\times$ Canton FE	Yes	Yes	Yes
Main Controls	Yes	Yes	Yes
Age FE	Yes	Yes	Yes
Observations	20,082	28,804	37,467
$ar{y}$	26.34	11.13	8.16

Table C.2: Saving Rate of Renters versus Homeowners

Notes: Column (1) shows the results of estimating equation (2) using a subsample of households with a positive saving rate and aged between 25 and 65. Column (2) includes also observations with negative saving rates. Column (3) includes negative saving rates and further removes the restriction on household age. Main controls include the income class, a dummy for children, civil and employment status. For all regressions, the base category are households that are homeowners.  $MP_{t,12}$  is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2017).  $\bar{y}$  indicates the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.

Overall, we find that the saving rate has increased over the period from 2006 to 2017 for both renters and homeowners. However, relatively to homeowners, the saving rate of renters has increased less. Therefore, we find at most limited support for the hypothesis that the tightening of borrowing constraints due to the introduction of macroprudential policies led renters to start saving more.<sup>2</sup> Such a change in saving behavior could potentially mitigate the effects of macroprudential policies on homeownership over the longer term. The conclusion that this does not appear to have taken place is in line with descriptive evidence from the canton of Lucerne, discussed in Section 8.2, where we observe that the decrease in the rate of entry into homeownership after the introduction of macroprudential policies appears fully persistent.

 $<sup>^{2}</sup>$ In unreported results, we have also analyzed changes in contributions to voluntary third-pillar savings (an "active" savings decision). While renter contributions increased after 2012, as shown in Figure A.9, increases were again larger for homeowners. (Increases over time also partly reflect that the maximum possible contribution increased over the sample period.)

## D Results for Nationwide SHP Data

In Tables D.1 and D.2, we compare results from the SHP panel data set to the tax data from Bern. The SHP data also encompasses non-married households and observations from all cantons. However, it only contains data for a general wealth transfer and does not allow to distinguish between a predeath bequest and inheritance. This wealth transfer could include predeath bequests and/or inheritances.

To compare the results of the SHP data set to the tax data, we use information about inheritances and predeath bequests in the tax data to generate a similar variable of wealth transfer. In more detail, the dummy for a wealth transfer in the tax data is equal to one if a household has received a predeath bequest or an inheritance in year t or t - 1.

Then, we estimate similar regressions for the extensive margin using both the SHP and the tax data set from Bern over the same sample periods. We use the same control variables in both data sets with the exception of initial wealth ventiles. The SHP data set does not include information about the wealth of the households. For this reason, we only control for initial income ventiles in the regressions with the SHP data.

Table D.1 shows the results of the extensive margin regressions for both data sets. Comparing columns (1) and (4), we find that a wealth transfer increases the probability of transitioning into homeownership by 2.09 and 7.62 percentage points in the SHP and the tax data, respectively. On average, after 2012, the probability of transitioning into homeownership decreases by 0.74 and 0.45 percentage points. Receiving a wealth transfer after 2012 increases the probability of transitioning into homeownership by 0.90 percentage points in the SHP data and by 0.50 in the tax data, although the SHP estimate is not very precise. Adding year  $\times$  MS-region fixed effects in columns (2) and (5) changes the estimates only marginally and does not affect the significance level of the coefficients.

The estimates in Columns (3) and (6) show that the effect of a wealth transfer increases with their size in both data sets. After the introduction of the macroprudential policies, the effect is the strongest for transfers in between CHF 50,000 to 100,000 for the SHP data, which is similar to the observation of our main result in Table 2 with the tax data and predeath bequests. For wealth transfers in the tax data, the effects are strongest between CHF 25,000 to 50,000, closely followed by transfers between CHF 50,000 to 100,000.

Table D.2 shows the results of the interaction of transfers with an age category dummy. Due to the lower number of observations in the SHP data, we separated the samples into two age categories using an age cut-off of 50 years. In both data sets, receiving a transfer is important for all households. It increases the probability to transition into homeownership significantly by 2.22 percentage points in the SHP data and 2.76 percentage points in the tax data, respectively. While the transfer is significantly more important for younger households in the tax data, the effect for the SHP data is insignificant and negative. Potentially, this is due to the lower number of reported large transfers in the SHP data. Nevertheless, in both data sets, the probability of young households to transition into homeownership decreases after 2012, by 1.53 and 0.47 percentage points for the SHP data and tax data, respectively. Similarly, receiving a transfer after 2012 increases the probability of younger households transitioning into homeownership in

both data sets. For the SHP data, the probability increases by 1.11 percentage points, versus 1.52 percentage points for the tax data. In general, the results from the nationwide SHP data go in the same direction as in the tax data, even though the effects are less precisely measured due to the smaller sample size and presumably larger measurement error.

	Wealth	n Transfer, SH	P Data	Wealth	n Transfer, Ta	x Data
	(1)	(2)	(3)	(4)	(5)	(6)
	$\Delta HO$	$\Delta HO$	$\Delta HO$	$\Delta HO$	$\Delta HO$	$\Delta HO$
Transfer $= 1$	2.09***	1.98***		7.62***	7.63***	
	(0.54)	(0.53)		(0.17)	(0.17)	
$MP_{t,12} = 1$	-0.74*			$-0.45^{***}$		
	(0.38)			(0.04)		
$MP_{t,12} = 1 \times Transfer = 1$	0.90	0.87		0.50**	$0.47^{**}$	
	(0.74)	(0.74)		(0.23)	(0.23)	
kCHF 1 to 10			-0.25			0.28
			(0.62)			(0.21)
kCHF 10 to $25$			-0.04			$1.56^{***}$
			(0.78)			(0.23)
kCHF 25 to $50$			3.37**			$4.71^{***}$
			(1.49)			(0.33)
kCHF 50 to 100			3.85**			$10.82^{***}$
			(1.90)			(0.44)
kCHF 100 or more			13.98***			20.81***
			(2.32)			(0.50)
$MP_{t,12} = 1 \times kCHF \ 1 \text{ to } 10$			0.59			-0.23
			(0.83)			(0.29)
$MP_{t,12} = 1 \times \text{ kCHF } 10 \text{ to } 25$			1.36			0.44
			(1.12)			(0.32)
$MP_{t,12} = 1 \times kCHF 25 \text{ to } 50$			-0.07			$0.87^{*}$
			(1.95)			(0.49)
$MP_{t,12} = 1 \times kCHF 50 \text{ to } 100$			4.51			0.67
			(2.96)			(0.62)
$MP_{t,12} = 1 \times kCHF 100 \text{ or more}$			-0.74			-0.01
			(3.34)			(0.69)
Year FE $\times$ MS Region FE	No	Yes	Yes	No	Yes	Yes
Main Controls	Yes	Yes	Yes	Yes	Yes	Yes
Age FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	13,786	13,697	13,697	780,955	780,955	780,955
$\bar{y}$	4.26	4.23	4.23	3.28	3.28	3.28

Table D.1: Comparison of the Effect of a Wealth Transfer using SHP and Tax Data

Notes: The table shows the effect of a wealth transfer on the probability of transitioning into homeownership for the nationwide SHP data. In Column (1), (2), (4) and (5) is a dummy equal to one if a household received a transfer of at least CHF 1,000 in year t or t - 1, and zero otherwise. Columns (3) and (6) use categorical variables for different transfer sizes (omitted category: households who receive no transfer). Main controls include lag income, having children, financial wealth (only for tax data) and income ventiles at first observation. MP<sub>t,12</sub> is a dummy indicating when macroprudential policies are active during our sample period (2012 to 2016).  $\Delta$ HO indicates whether a household transitioned into homeownership. Regressions are calculated for households renting in the previous year t - 1.  $\bar{y}$  is the mean of the dependent variable. Compared to columns (2) and (5), Columns (1) and (4) have no year fixed effects but control for MS-Region Fixed Effects. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.

	(1)	(2)
	SHP Data	Tax Data
Transfer = 1	2.22***	2.76***
	(0.79)	(0.17)
$MP_{t,12} = 1 \times Transfer = 1$	0.20	-0.16
	(1.13)	(0.23)
$Transfer = 1 \times Age \ Category = 1$	-0.38	9.30***
	(1.06)	(0.32)
$MP_{t,12} = 1 \times Age Category = 1$	$-1.53^{*}$	$-0.47^{***}$
	(0.79)	(0.07)
$MP_{t,12} = 1 \times Transfer = 1 \times Age Category = 1$	1.11	1.52***
	(1.49)	(0.46)
Year FE $\times$ MS Region FE	Yes	Yes
Main Controls	Yes	Yes
Age FE	Yes	Yes
Observations	13,697	780,955
$ar{y}$	4.23	3.28

Table D.2: Comparison of the Effect of a Wealth Transfer Conditional on Age using SHP and Tax Data

Notes: The table shows the effect of receiving a wealth transfer interacted with the age category on the probability of transitioning into homeownership. Age Category 1 refers to all households younger than 50 years. The omitted category are households aged 50 years and older. Column (1) shows the results for the nationwide SHP data and column (2) the results of a similar regression using the tax data from the canton of Bern. Main controls include lag income, having children, financial wealth (only for tax data) and income ventiles at first observation. MP<sub>t,12</sub> is a dummy indicating when the macroprudential policies are active during our sample period (2012 to 2016).  $\Delta$ HO indicates whether a household transitioned into homeownership. Regressions calculated for all households renting in the previous year t - 1.  $\bar{y}$  is the mean of the dependent variable. \* p<0.10, \*\* p<0.05, \*\*\* p<0.010. Standard errors are clustered at the household level.